# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

Form 10-K

(Mark One) [ X ] ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the fiscal year ended June 30, 2002 ΩR ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the transition period from \_ \_\_\_\_ to \_\_ Commission Number 0-14112 JACK HENRY & ASSOCIATES, INC. (Exact name of registrant as specified in its charter) 43-1128385 Delaware (I.R.S. Employer (State or other jurisdiction of incorporation or organization) Identification No.) 663 Highway 60, P. O. Box 807, Monett, MO 65708 (Address of principal executive offices) Registrant's telephone number, including area code: (417) 235-6652 Securities registered pursuant to Section 12(b) of the Act: None

Common Stock (\$.01 par value)

(Title of Class)

Securities registered pursuant to Section 12(g) of the Act:

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\,$  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. [X]

As of August 19, 2002, Registrant had 87,910,881 shares of Common Stock outstanding (\$.01 par value). On that date, the aggregate market value of the Common Stock held by persons other than those who may be deemed affiliates of Registrant was \$1,037,801,086 (based on the average of the reported high and low sales prices on NASDAQ on such date).

# DOCUMENTS INCORPORATED BY REFERENCE

Certain sections of the Company's Notice of Annual Meeting of Stockholders and Proxy Statement for its Annual Meeting of Stockholders, as described in the Footnotes to the Table of Contents included herewith, are incorporated herein by reference into Parts II and III of this Report.

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- (1) Certain information is incorporated by reference, as indicated below, from the Company's Notice of Annual Meeting of the Stockholders and Proxy Statement (the "Proxy Statement").
- (2) Proxy Statement sections entitled "Election of Directors" and "Executive Officers and Significant Employees."
- (3) Proxy Statement sections entitled "Executive Compensation", "Compensation Committee Report", "Audit Committee Report" and "Company Performance."
- (4) Proxy Statement sections entitled "Stock Ownership of Certain Stockholders" and "Election of Directors."
- (5) Proxy Statement section entitled "Certain Relationships and Related Transactions."

# PART I

# Item 1. Business

Jack Henry & Associates, Inc. ("JHA" or the "Company") is a leading provider of integrated computer systems to banks with under \$10.0 billion of total assets, credit unions and other financial institutions in the United States. We offer a complete, integrated suite of data processing system solutions to improve our customers' management of their entire back-office and customer interaction processes. We believe our solutions enable our customers to provide better service to their customers and compete more effectively against larger banks, credit unions and alternative financial institutions. Our customers either install and use our systems in-house or outsource these operations to us. We perform data conversion, hardware and software installation and software customization for the implementation of our systems and applications. We also provide continuing customer support services to ensure proper product performance and reliability, which provides us with continuing client relationships and recurring revenue. For our customers who prefer not to acquire hardware and software, we provide outsourcing services through eight data centers and fourteen item processing centers located across the United States.

Our gross revenue has grown from \$156.3 million in fiscal 1998 to \$396.7 million in fiscal 2002, representing a compound annual growth rate over this

five-year period of 24.6%. Net income from continuing operations has grown from \$24.2 million in fiscal 1998 to \$57.1 million in fiscal 2002, a compound annual growth rate of 19%.

# **Industry Background**

According to the Automation in Banking 2002 report, United States financial institutions, including commercial banks, thrifts and credit unions, increased spending on hardware, software, services and telecommunications to \$40.7 billion in 2001 from \$31.0 billion in 1998, representing a compound annual growth rate of 8.4%. Industry surveys continue to show that financial institutions believe upgrading technology is the most important issue to their continued success. We believe that the market opportunity for providers of hardware and software systems, maintenance, support and related outsourcing services targeted toward community banks and credit unions will continue to grow as a result of the competitive pressure on financial institutions.

There are approximately 8,600 commercial banks and 10,200 credit unions in the United States. Our primary market has historically been commercial banks with less than \$10.0 billion in assets, of which there were approximately 8,500 at December 31, 2001. As of December 31, 2001, banks with under \$10.0 billion in assets had aggregate assets of approximately \$2 trillion. However, consolidation within the financial services industry has resulted in a 2% compound annual decline in the population of commercial banks and a 0.4% compound annual decline in their aggregate assets between 1997 and 2001. We also serve credit unions in the United States. These are cooperative, not-for-profit financial institutions organized to promote savings and provide credit to their members. As of December 31, 2001, there were 10,200 federally insured credit unions in the United States. Although the number of these credit unions has declined at a 2.6% compound annual rate between 1997 and 2001, their aggregate assets have increased at an 8.9% compound annual rate to \$501.6 billion in 2001.

We believe that community/regional banks and credit unions play an important role with the geographic and demographic communities and customers they serve. Typically, customers of these banks and credit unions rely on these financial institutions because of their ability to provide personalized, relationship-based service and their focus on local community and business needs. We believe these core strengths will allow community/regional banks and credit unions to effectively compete with larger banks and alternative financial institutions. In order to succeed and to maintain strong customer relationships, we believe these banks and credit unions must continue to:

- \* focus on their primary products and services;
- \* respond rapidly to customer demand for new products and services;
- \* implement advanced technologies, such as Imaging and Internet banking;
- \* use advanced technologies in back-office operations to improve operating efficiency and control costs while increasing service and lowering costs to their customers; and
- \* integrate products and services into their core service offerings and data processing infrastructure, to provide the same wide range of services as are offered by larger banks.

In 2001, approximately 57% of commercial banks utilized in-house hardware and software systems to perform all of their core systems and data processing functions. Off-site data processing centers provided systems services on an outsourced basis for the remaining 43% of banks. Since the mid-1980s, banks have tended to shift their data processing requirements in-house from outsourcing such functions to third-party data centers. Of the community banks with under \$500 million of total assets in the United States with in-house installations, approximately 58%, 21%, and 7% utilize IBM, Unisys and NCR hardware, respectively. No other specific hardware platform had more than a 5% share of the market.

The Internet continues to become a more powerful and efficient medium for the delivery of financial services, including Internet banking, bill payment, bill presentment and other services for individuals, and cash management and other services for the commercial customers of financial institutions. Financial institutions provide Internet banking solutions to retain customers, attract new customers, reduce operating costs, and gain non-interest sources of revenue. According to industry sources, approximately 60% of banks in the United States offer Internet banking. We believe that community/regional financial institutions risk losing customers to larger or alternative financial institutions if they do not offer competitive Internet banking services.

# Our Solution

We are a single-source provider of a comprehensive and flexible suite of integrated products and services that address the information technology and

data processing needs of financial institutions. Our business derives revenues from four primary sources:

- \* software licensing and installation services;
- \* support and services; and
- \* hardware sales.
- \* customer reimbursements

We develop software applications designed primarily for use on hardware supporting the IBM OS/400 and UNIX/NT operating systems. Our product and service offerings are centered on five proprietary software applications, each comprising the core data processing and information management functions of a commercial bank or credit union. Key functions of each of our core software applications include deposits, loans, and general ledger. Our software applications make extensive use of parameters allowing our customers to tailor the software to their needs. Our software applications are designed to provide maximum flexibility in meeting our customer data processing requirements within a single, integrated system. Our core proprietary software applications are:

#### Banking Segment

- \* Silverlake System [R], which operates on the IBM iSeries (AS/400) and is used primarily by banks with total assets up to \$10.0 billion;
- \* CIF 20/20[TM], which operates on the IBM iSeries (AS/400) and is used primarily by banks with total assets up to \$300.0 million;
- \* Core Director[TM], which operates on hardware supporting a UNIX/NT environment and is used by banks employing client-server technology.

### Credit Union Segment

- \* Symitar System[TM], which operates on the IBM pSeries (RS/6000) with a UNIX/NT operating system and is primarily used by credit unions with total assets over \$25 million.
- \* Conductor[TM], which operates on the IBM iSeries (AS/400) and is used primarily by credit unions with total assets under \$25 million.

To complement our core software applications, we provide a variety of complementary products and services for use on an in-house or an outsourced basis by community/regional financial institutions.

We believe our solutions provide strategic advantages to our customers by enabling them to:

- Implement Advanced Technologies with Full Functionality. Our comprehensive suite of products and services is designed to meet our customers' information technology needs through custom-tailored solutions using proprietary software products. Our clients can either perform these functions themselves on an inhouse basis through the installation of our hardware and software systems or outsource those functions to us.
- \* Rapidly Deploy New Products and Services. Once a financial institution has implemented our core software, either in-house or on an outsourced basis, we can quickly and efficiently install additional applications and functions. This allows our customers to rapidly deploy new products and services.
- \* Focus on Customer Relationships. Our products and services allow our customers to stay focused on their primary business of gaining, maintaining and expanding their customer relationships while providing the latest financial products and services.
- \* Access Outsourcing Solutions to Improve Operating Efficiency. Customers utilizing our outsourcing solutions benefit from access to all of our products and services without having to maintain personnel to develop, update and run these systems and without having to make large up-front capital expenditures to implement these advanced technologies.

# Our Strategy

Our objective is to grow our revenue and earnings internally, supplemented by strategic acquisitions. The key components of our business strategy are to:

\* Provide High Quality, Value-Added Products and Services to Our

Clients. We compete on the basis of providing our customers with the highest-value products and services in the market. We believe we have achieved a reputation as a premium product and service provider.

- \* Continue to Expand Our Product and Service Offerings. We continually upgrade our core software applications and expand our complementary product and service offerings to respond to technological advances and the changing requirements of our clients. For example, we offer a turn-key Internet banking solution that enables financial institutions to rapidly deploy sophisticated new products and services. Our integrated solutions enable our customers to offer competitive services relative to larger banks and alternative financial institutions. We intend to continue to expand our range of internet banking and other products and services as well as provide additional services such as network services and computer facilities design.
- \* Expand Our Existing Customer Relationships. We seek to increase the information technology products and services we provide to those customers that do not utilize our full range of products and services. In this way, we are able to increase revenues from current customers with minimal additional sales and marketing expenses.
- \* Expand Our Customer Base. We seek to establish long-term relationships with new customers through our sales and marketing efforts and selected acquisitions. As of June 30, 2002, we had over 2,800 customers, up from 1,260 in 1997.
- \* Build Recurring Revenue. We enter into contracts with customers to provide services that meet their information technology needs. We provide ongoing software support for our in-house customers. Additionally, we provide data processing for our outsourcing customers and ATM transaction switching services, both on contracts that typically extend for periods of up to five years.
- \* Maximize Economies of Scale. We strive to develop and maintain a sufficiently large client base to create economies of scale, enabling us to provide value-priced products and services to our clients while expanding our operating margins.
- \* Attract and Retain Capable Employees. We believe attracting and retaining high-quality employees is essential to our continued growth and success. Our corporate culture focuses on the needs of employees, a strategy we believe has resulted in low employee turnover. In addition, we selectively use employee stock options to serve as a strong incentive and retention tool.

# Our Acquisitions

To complement and accelerate our internal growth, we selectively acquire companies that provide us with one or more of the following:

- \* new customers:
- \* products and services to complement our existing offerings;
- \* additional outsourcing capabilities; and
- \* entry into new markets related to financial institutions.

When evaluating acquisition opportunities, we focus on companies with a strong employee base and management team and excellent customer relationships. Since fiscal 1998, we have completed the following acquisitions:

Fiscal		
Year	Company	Products and Services
2002	Transcend Systems Group	Customer Relationship Management software and related services
2002	System Legacy Solutions	Image data conversion systems
2000	Symitar	Data processing systems and services for credit unions
2000	Sys-Tech	Uninterruptible power supply systems and computer facilities design
2000	BancData Systems	Outsourcing services
2000	Open Systems Group	UNIX/NT-based data processing systems for banks
1999	Peerless Group	Data processing systems for banks and credit unions
1999	Digital Data Services	Outsourcing services
1999	Hewlett Computer Services	Outsourcing services
1998	Vertex	Teller software
1998	Financial Software Systems	Payroll software

#### Our Products and Services

Changing technologies, business practices and financial products have resulted in issues of compatibility, scalability and increased complexity for the hardware and software used in many financial institutions. We have responded to these issues by developing a fully integrated suite of products and services consisting of core software systems, hardware and complementary products and services. These address virtually all of a commercial bank or credit union's customer interaction, back-office data and information processing needs.

We provide our full range of products and services to financial institutions on either an in-house or outsourced basis. For those customers who prefer to purchase systems for their in-house facilities, we contract to sell computer hardware, license core and complementary software and contract to provide installation, data conversion, training and ongoing support and other services.

We also offer our full suite of software products and services on an outsourced basis to customers who do not wish to maintain, update and run these systems or to make large up-front capital expenditures to implement these advanced technologies. Our principal outsourcing service is the delivery of mission-critical data processing services using our data centers located within the United States. We provide our outsourcing services through an extensive national data and service center network, comprised of 8 data centers and 14 item processing centers. We monitor and maintain our network on a seven-day, 24-hour basis. Customers typically pay monthly fees on service contracts of up to 5 years for these services.

Information regarding the classification of our business into separate segments serving the banking and credit union industries is set forth in Note 14 to the Financial Statements (Item 8, below).

#### Hardware Systems

Our software operates on a variety of hardware systems. We have entered into remarketing agreements with IBM, NCR and other hardware providers which allow us to purchase hardware at a discount and sell (remarket) it to our customers together with our software applications. We currently sell the IBM iSeries (AS/400), which is IBM's premier mid-range hardware system, the IBM pSeries (RS/6000), NCR servers and reader/sorters, BancTec reader/sorters and Unisys reader/sorters.

We have a long-term strategic relationship with IBM, dating to the initial design of our first core software applications more than 20 years ago. In addition to our remarketing agreement with IBM, which we renew annually, we have been named a "Premier Business Partner'' of IBM for the last ten consecutive years. Our relationship with IBM provides us with a substantial and ongoing source of revenue.

# Core Software Applications

Each of our core software systems consists of several fully-integrated application modules, such as deposits, loans, general ledger, and the customer information file, which is a centralized file containing customer data for all applications. We can custom-tailor these modules utilizing parameters determined by our customer. The applications can be connected to a wide variety of peripheral hardware devices used in financial institutions bank operations. Our software is designed to provide maximum flexibility in meeting our customers' data processing requirements within a single system to minimize data entry and improve efficiencies.

For our customers who choose to acquire in-house capabilities, we generally license our core system under standard license agreements which provide the customer with a fully-paid, nonexclusive, nontransferable right to use the software on a single computer and at a single location. These same systems can be delivered on an outsourced basis as well.

Our core software applications are differentiated broadly by size of customer, scalability, customizable functionality, customer competitive environment and, to a lesser extent, cost. Our core applications include:

# Banking Segment

- \* Silverlake System[R], which operates on the IBM iSeries and is used primarily by banks with total assets up to \$10.0 billion;
- \* CIF 20/20[TM], which operates on the IBM iSeries and is used primarily by banks with total assets up to \$300.0 million;
- \* Core Director[TM], which operates on hardware supporting a UNIX/NT environment and is used by banks employing client-server technology.

- \* Symitar System[TM], which operates on the IBM pSeries with a UNIX/NT operating system and is used by credit unions.
- \* Conductor[TM], which operates on the IBM iSeries and is used primarily by credit unions with total assets under \$25.0 million.

Complementary Products and Services

To enhance our core software applications, we provide a number of complementary products and services, including:

Vertex Teller Automation System[TM] is an online teller automation system that enables tellers to process transactions more efficiently and with greater accuracy.

Streamline Platform Automation[TM] is a fully-automated new account origination solution that integrates new customer data, including signature cards, disclosure statements, and loan applications into the core customer data files on a real-time basis.

Alliance Check Image Solutions[TM] allow our customers to create and store digital check images for inclusion in monthly statements and to facilitate their customer support services.

4|sight[TM] item image solutions is our new generation of imaging products, which allows our customers to create and store digital check images for inclusion in monthly statements, facilitate their customer support services and leverage their investments with system integration.

Silhouette Document Imaging[TM] utilizes digital storage and retrieval technology to provide online instant access to document images, such as loan documents and signature cards.

PinPoint Report Retrieval[TM] enables system-wide storage and retrieval of computer-generated reports for simplified information access.

NetTeller Online Banking[TM] and MemberConnect Web[TM] provides Internet-based home banking and commercial cash management. See "Online Banking'' below.

InTouch Voice Response[TM] provides a fully-automated interactive voice response system for 24-hour telephone-based customer account management.

Centurion Disaster RecoveryK provides multi-tiered disaster recovery protection, including comprehensive disaster planning and procedures.

TimeTrack Payroll System [TM]is a fully-integrated payroll accounting and human resources software system.

FormSmart[SM] provides day-to-day operating forms, year-end tax forms and other printing and office supplies.

PassPort[TM] ATM & transaction processing solutions provides national switching and processing services for ATM, debit card and point-of-sale transactions.

Synapsis[TM] provides customer relationship management (CRM). CARRIT [TM] provides CRM through a partnering relationship with ARGO for larger commercial bank customers.

Other software products such as proof of deposit, secondary market loan servicing, account reclassification, and investment sweeps further complement our core systems.

# Installation and Training

Although not a requirement of the software contract, virtually all of our customers contract with us for installation and training services in connection with their purchase of in-house systems. The complete installation process of a core system typically includes planning, design, data conversion, hardware set-up and testing. At the culmination of this installation process, one of our installation teams travels to our customer's facilities to ensure the smooth transfer of data to the new system. Installation fees are charged separately to our customers on either a fixed fee or hourly charge model depending on the system, with full pass-through to our customers of travel and other expenses. Installation services are also required in connection with new outsourcing customers, and are billed separately at the time of installation.

Both in connection with installation of new systems and on an ongoing basis, our customers need, and we provide, extensive training services and programs

related to our products and services. Training can be provided in our regional training centers, at meetings and conferences or onsite at our customers' locations, and can be customized to meet our customers' requirements. The large majority of our customers acquire training services from us, both to improve their employees' proficiency and productivity and to make full use of the functionality of our systems. Generally, training services are paid for on an hourly basis, however, we have recently been successful in marketing annual subscriptions for training services, representing blocks of training time that can be used by our customers in a flexible fashion and the related revenue is recognized as the services are provided.

# Support and Services

Following the installation of our hardware and software systems at a customer site, we provide ongoing software support services to assist our customers in operating the systems and to periodically update the software. We also offer support services for hardware, primarily through our hardware suppliers, providing customers who have contracted for this service with "one-call' system support covering hardware and software applications.

Support is provided through a 24-hour telephone service available to our customers seven days a week. Most questions and problems can be resolved quickly by our experienced support staff. For more complicated issues, our staff, with our customers' permission, can log on to our customers' systems remotely. We maintain our customers' software largely through releases which contain improvements and incremental additions. Updates also are issued when required by changes in applicable laws and regulations. We provide maintenance and support services on our core systems as well as our complementary software products.

Nearly all of our in-house customers purchase support services from us. These services are a significant source of recurring revenue, are contracted for on an annual basis and are typically priced at approximately 18% of the particular software product's license fee. These fees may be increased as our customers' asset base increases and as they increase the level of functionality of their system by purchasing additional complementary products. Software support fees are generally paid in advance for the entire year, with proration for new contracts which start during the year. Hardware support fees are also paid in advance for the entire contract period which ranges from one to five years. Most contracts automatically renew annually unless we or our customer gives notice of termination at least 60 days prior to expiration. Identical support is provided to our outsourced customers, but is not separately priced in their overall monthly fees.

# Online Banking

We provide a suite of fully integrated Internet products and services that enables financial institutions to offer Internet banking and e-commerce solutions to their customers. Our offerings include:

NetTeller[TM], an Internet-based home banking system for individual customers and commercial cash management for business customers of banks;

MemberConnect Web[TM], an Internet-based home banking system for credit union members;

PowerPay[TM] , which allows customers to pay bills online; and

NetHarbor[R], which provides our bank customers with a custom-branded web portal that enables them to provide their customers with a variety of customized information and e-commerce opportunities, including user-defined content such as local or special interest events, weather, financial news and other information.

# Research and Development

We devote significant effort and expense to develop new software, service products and continually upgrade and enhance our existing offerings. Typically, we upgrade our core software applications and complementary services once per year. We believe our research and development efforts are highly efficient because of the extensive experience of our research and development staff and because our product development is highly customerdriven. Through our regular contact with customers at user group meetings, sales contacts and through our ongoing maintenance services, our customers inform us of the new products and functionalities they desire.

# Sales and Marketing

Our primary markets consist of commercial banks and credit unions. We have not devoted significant marketing and sales efforts to other financial institutions such as thrifts. Historically, we have primarily and most successfully marketed to banks with up to \$10.0 billion in total assets and credit unions of all sizes.

Our sales efforts are conducted by a dedicated field sales force, an inside sales team and a technical sales support team, all of which are overseen by regional sales managers. Our dedicated field sales force is responsible for pursuing lead generation activities and representing the majority of our products and solutions to current and prospective clients. Our inside sales force sells certain complementary products to our existing customers. All sales force personnel have responsibility for a specific territory. The sales support team writes business proposals and contracts and prepares responses to request-for-proposals regarding our software and hardware solutions. All of our sales professionals receive a base salary and performance-based commission compensation.

Our marketing effort consists of attendance at trade shows, printed media advertisement placements, internally developed and managed marketing campaigns. We also conduct a number of field and national user group meetings each year which enable us to keep in close contact with our customers and demonstrate new products and services to them.

We have 31 installations in the Caribbean primarily through the marketing efforts of our wholly-owned foreign sales subsidiary, Jack Henry International Limited. Our international sales have historically accounted for less than 1% of our revenues.

#### Backlog

Our backlog consists of contracted in-house products and services (prior to delivery) and the minimum amounts due on the remaining portion of outsourcing contracts, which are typically for five-year periods. Our backlog at June 30, 2002 was \$52.8 million for in-house products and services and \$88.9 million for outsourcing services, with a total backlog of \$141.7 million. Of the \$88.9 amount of the backlog for outsourcing service at June 30, 2002, \$58.6 is not expected to be realized in our current fiscal year due to the long-term nature of many of our outsourcing service contracts. Backlog at June 30, 2001 was \$49.5 million for in-house products and services and \$77.6 million for outsourcing services, with a total backlog of \$127.1 million. Our backlog is subject to seasonal variations and can fluctuate quarterly due to various factors, including slower contract processing rates during the summer months.

#### Competition

The market for companies providing technology solutions to financial institutions is competitive and fragmented, and we expect continued competition from both existing competitors and companies entering our existing or future markets. Some of our current competitors have longer operating histories, larger customer bases and greater financial resources. The principal competitive factors affecting the market for our services include comprehensiveness of the applications, features and functionality, flexibility and ease of use, customer support, references from existing customers and price. We compete with large vendors that offer transaction processing products and services to financial institutions, including Bisys, Inc., ALLTEL Information Services, Inc., Fiserv, Inc., Electronic Data Systems Corporation, and Marshall and Ilsley Corporation. In addition, we compete with a number of providers that offer one or more specialized products or services. There has been significant consolidation among providers of information technology products and services to financial institutions, and we believe this consolidation will continue in the future.

# Intellectual Property, Patents and Trademarks

Although we believe that our success depends upon our technical expertise more than on our proprietary rights, our future success and ability to compete depends in part upon our proprietary technology. We have registered or filed applications for our primary trademarks. None of our technology is patented. Instead, we rely on a combination of contractual rights and copyrights, trademarks and trade secrets to establish and protect our proprietary technology. We generally enter into confidentiality agreements with our employees, consultants, resellers, customers and potential customers. We restrict access to and distribution of our source code and further limit the disclosure and use of other proprietary information. Despite our efforts to protect our proprietary rights, unauthorized parties may attempt to copy or otherwise obtain or use our products or technology. We cannot be sure the steps taken by us in this regard will be adequate to prevent misappropriation of our technology or that our competitors will not independently develop technologies are substantially equivalent or superior to our technology.

## Government Regulation

The financial services industry is subject to extensive and complex federal and state regulation. Our current and prospective customers, which consist of financial institutions such as community/regional banks and credit unions, operate in markets that are subject to substantial regulatory oversight and supervision. We must ensure our products and services work within the extensive and evolving regulatory requirements applicable to our

customers, including those under the federal truth-in-lending and truth-in-savings rules, usury laws, the Equal Credit Opportunity Act, the Fair Housing Act, the Electronic Funds Transfer Act, the Fair Credit Reporting Act, the Bank Secrecy Act, the Patriot Act, the Gramm-Leach-Bliley Act, and the Community Reinvestment Act. The compliance of our products and services with these requirements depends on a variety of factors including the particular functionality, the interactive design and the classification of customers. Our customers must assess and determine what is required of them under these regulations and they contract with us to ensure that our products and services conform to their regulatory needs. It is not possible to predict the impact any of these regulations could have on our business in the future.

We are not chartered by the Office of the Comptroller of Currency, the Board of Governors of the Federal Reserve System, the National Credit Union Administration or other federal or state agencies that regulate or supervise depository institutions. The services provided by our OutLink Data Centers are subject to examination by the Federal depository institution regulators under the Bank Service Company Act. On occasion these services are also subject to examination by state banking authorities.

We provide outsourced data and item processing through our geographically dispersed OutLink Data Centers, electronic transaction processing through PassPort ATM and Transaction Processing Solutions, Internet banking through NetTeller online banking, and bank business recovery services through Centurion Disaster Recovery. As a service provider to financial institutions, our operations are governed by the same regulatory requirements as those imposed on financial institutions. We are subject to periodic review by federal depository institution regulators who have broad supervisory authority to remedy any shortcomings identified in such reviews.

#### **Employees**

As of June 30, 2002 and 2001, we had 2,093 and 1,910 full time employees respectively. Our employees are not covered by a collective bargaining agreement and there have been no labor-related work stoppages. We consider our relationship with our employees to be good.

#### RISK FACTORS

The Company's business and the results of its operations are affected by numerous factors and uncertainties, some of which are beyond their control. The following is a description of some of the important risk factors and uncertainties that may cause the actual results of the Company's operations in future periods to differ materially from those currently expected or desired.

Changes within the banking industry could reduce demand for our products. In the current environment of low interest rates, the profit margins of commercial banks and credit unions have narrowed. As the economy has stumbled, loan demand has slackened and loan defaults have increased. As a result, many banks have slowed or stopped their capital spending, including spending on computer software and hardware, affecting both sales to new customers and upgrade/complimentary product sales to existing customers.

We may not be able to continue or effectively manage our rapid growth. We have grown at a rapid pace, both internally and through acquisitions. Our expansion has and will continue to place significant demands on our administrative, operational, financial and management personnel and systems. We cannot assure you that we will be able to enhance and expand our product lines, manage costs, adapt our infrastructure and modify our systems to accommodate future growth.

If we fail to adapt our products and services to changes in technology, we could lose existing customers and be unable to attract new business. The markets for our software and hardware products and services are characterized by changing customer requirements and rapid technological changes. These factors and new product introductions by our existing competitors or by new market entrants could reduce the demand for our existing products and services and we may be required to develop or acquire new products and services. Our future success is dependent on our ability to enhance our existing products and services in a timely manner and to develop or acquire new products and services. If we are unable to develop or acquire new products and services as planned, or fail to achieve timely market acceptance of our new or enhanced products and services, we may incur unanticipated expenses, lose sales or fail to achieve anticipated revenues.

Acquisitions may be costly and difficult to integrate. We have acquired several businesses and will continue to explore possible business combinations in the future. We may not be able to successfully integrate acquired companies. We may encounter problems in connection with the integration of new businesses including: financial control and computer system compatibility; unanticipated costs; unanticipated quality or customer problems with acquired products or services; diversion of management's attention; adverse effects on existing business relationships with suppliers and customers; loss of key employees; and significant amortization expenses

related to identifiable intangible assets. Without additional acquisitions, we may not be able to grow and to develop new products and services as quickly as we have in the past to meet competitive challenges. If our integration strategies fail, our business, financial condition and results of operations could be materially and adversely affected.

If our strategic relationship with IBM were terminated, it could have a negative impact on the continuing success of our business. We have developed a strategic relationship with IBM. As part of this collaborative relationship, we market and sell IBM hardware and equipment to our customers under an industry remarketer agreement and resell maintenance on IBM hardware products to our customers. Much of our software is designed to be compatible with the IBM hardware that is run by a majority of our customers. If IBM were to terminate or fundamentally modify our strategic relationship, our relationship with our customers and our revenues and earnings would suffer. We could also lose software market share or be required to redesign existing products or develop new products that would be compatible with the hardware used by our customers.

Competition may result in price reductions and decreased demand for our products and services. We expect competition in the markets we serve will remain vigorous. We compete on the basis of product quality, reliability, performance, ease of use, quality of support and pricing. We cannot guarantee that we will be able to compete successfully with our existing competitors or with companies entering our markets in the future. Certain of our competitors have strong financial, marketing and technological resources and, in some cases, a larger customer base than we do. They may be able to adapt more quickly to new or emerging technologies or to devote greater resources to the promotion and sale of their products and services.

The loss of key employees could adversely affect our business. We depend to a significant extent on the contributions and abilities of our senior management. Our Company has grown significantly in recent years and our management remains concentrated in a small number of key employees. If we lose one or more of our key employees, we could suffer a loss of sales and delays in new product development, and management resources would have to be diverted from other activities to compensate for this loss. We do not have employment agreements with any of our executive officers, however, we currently have a management succession plan in place and are naming specific managers successors.

Consolidation of financial institutions could reduce the number of our customers and potential customers. Our primary market consists of approximately 8,600 commercial banks and 10,200 credit unions. The number of commercial banks and credit unions has decreased as a result of mergers and acquisitions over the last five years and is expected to continue to decrease as more consolidation occurs, which will reduce our number of potential customers. As a result of this consolidation, some of our existing customers could terminate, or refuse to renew their contracts with us and potential customers could break off negotiations with us.

The services we provide to our customers are subject to government regulation that could hinder our ability to develop portions of our business or impose additional constraints on the way we conduct our operations. The financial services industry is subject to extensive and complex federal and state regulation. As a supplier of services to financial institutions, some of our operations are examined by the Office of the Comptroller of the Currency, the Federal Reserve Board and the Federal Deposit Insurance Corporation, among other regulatory agencies. These agencies regulate services we provide and the manner in which we operate, and we are required to comply with a broad range of applicable laws and regulations. In addition, existing laws, regulations and policies could be amended or interpreted differently by regulators in a manner that has a negative impact on our existing operations or that limits our future growth or expansion. Our customers are also regulated entities, and the form and content of actions by regulatory authorities could determine both the decisions they make concerning the purchase of data processing and other services and the timing and implementation of these decisions. The development of financial services over the Internet has raised concerns with respect to the use, confidentiality and security of private customer information. Regulatory agencies, Congress and state legislatures are considering numerous regulatory and statutory proposals to protect the interests of consumers and to require compliance by the industry with standards and policies that have not been defined.

Network or Internet security problems could damage our reputation and business. We rely on standard network and Internet security systems, most of which we license from third parties, to provide the security and authentication necessary to effect secure transmission of data. Computer networks and the Internet are vulnerable to unauthorized access, computer viruses and other disruptive problems. In addition, advances in computer capabilities, new discoveries in the field of cryptography or other events or developments may render our security measures inadequate. Someone who is able to circumvent security measures could misappropriate proprietary information or cause interruptions in our operations or those of our customers. Security risks may result in liability to us and also may deter

financial institutions from purchasing our products. We may need to expend significant capital or other resources protecting against the threat of security breaches or alleviating problems caused by breaches. Eliminating computer viruses and alleviating other security problems may result in interruptions, delays or cessation of service to users, any of which could harm our business.

As technology becomes less expensive and more advanced, purchase prices of hardware may decline and our revenues and profits from remarketing arrangements may decrease. Computer hardware technology is rapidly developing. Hardware manufacturers are producing less expensive and more powerful equipment each year, and we expect this trend to continue into the future. As computer hardware becomes less expensive, revenues and profits derived from our hardware remarketing may decrease and become a smaller portion of our revenues and profits.

An operational failure in our outsourcing facilities could cause us to lose customers. Damage or destruction that interrupts our provision of outsourcing services could damage our relationship with certain customers and may cause us to incur substantial additional expense to repair or replace damaged equipment. Although we have installed back-up systems and procedures to prevent or reduce disruption, we cannot assure you that we will not suffer a prolonged interruption of our transaction processing services. In the event that an interruption of our network extends for more than several hours, we may experience data loss or a reduction in revenues by reason of such interruption. In addition, a significant interruption of service could have a negative impact on our reputation and could lead our present and potential customers to choose service providers other than us.

#### Item 2. Properties

We own approximately 138 acres located in Monett, Missouri on which we maintain six office buildings. We also own buildings in Houston, Texas; Allen, Texas; Albuquerque, New Mexico; Birmingham, Alabama; Angola, Indiana; Lenexa, Kansas; Shawnee, Kansas; Rogers, Arkansas; and Oklahoma City, Oklahoma. Our owned facilities represent approximately 474,000 square feet of office space. We currently have two buildings under construction in Monett with a total of 138,200 square feet and a total estimated cost of \$18 million, of which we have incurred \$8 million through June 30, 2002. We have 33 leased office facilities in 19 states, which total approximately 252,000 square feet. All of the space is utilized for business.

Of these facilities, leased office space totaling approximately 44,500 in one facility is devoted primarily to serving our credit union business segment, with the remainder of our leased and all owned facilities primarily devoted to serving our banking business segment.

We own six aircraft which are utilized for business purposes. Many of our customers are located in communities that do not have an easily accessible commercial airline service. We primarily use our airplanes in connection with installation, sales of systems and internal requirements for day to day operations. Transportation costs for installation and other customer services are billed to our customers. We lease property, including real estate and related facilities, at the Monett, Missouri municipal airport.

# Item 3. Legal Proceedings

We are subject to various routine legal proceedings and claims arising in the ordinary course of business. We do not expect that the results in any of these legal proceedings will have a material adverse effect on our business, financial condition, results of operations or cash flows.

Item 4. Submission of Matters To a Vote of Security Holders

None.

# PART II

Item 5. Market for Registrant's Common Equity and Related Stockholder Matters

The Company's common stock is quoted on the Nasdaq National Market under the symbol "JKHY". The following table sets forth, for the periods indicated, the high and low sales price per share of the common stock as reported by the Nasdaq National Market.

Fiscal 2002	High	Low
First Quarter	\$ 33.24	\$ 20.00
Second Quarter	27.07	19.05
Third Quarter	24.49	20.80
Fourth Quarter	23.50	15.76

Fiscal 2001

First Quarter	\$ 27.25	\$ 19.41
Second Quarter	33.13	20.69
Third Quarter	31.38	19.81
Fourth Quarter	31.19	18.75

The Company established a practice of paying quarterly dividends at the end of fiscal 1990 and has paid dividends with respect to every quarter since that time. Quarterly dividends per share paid on the common stock for the two most recent fiscal years ended June 30, 2002 and 2001 are as follows:

Fiscal 2002	Dividend
First Quarter Second Quarter Third Quarter Fourth Quarter	\$ .030 .030 .035
Fiscal 2001	
First Quarter Second Quarter Third Quarter Fourth Quarter	\$ .025 .025 .030 .030

The declaration and payment of any future dividends will continue to be at the discretion of our Board of Directors and will depend upon, among other factors, our earnings, capital requirements, contractual restrictions, and operating and financial condition. The Company does not currently foresee any changes in its dividend practices.

On August 19, 2002, there were 45,597 holders of the Company's common stock. On that same date the last sale price of the common shares as reported on NASDAQ was \$16.29 per share.

Item 6. Selected Financial Data

Selected Financial Information (\*) (In Thousands, Except Per Share Information)

Income Statement Data	2002	Year 2001 	Ended June 2000	1999 	1998
Revenue (1)	\$396,657	\$366,903	\$239,841	\$204,324	\$156,269
Income from continuing operations Loss from discontinued	\$ 57,065	,	\$ 34,350	\$ 32,726	\$ 24,205
operations Net income	\$ - \$ 57,065	\$ - \$ 55,631	\$ 332 \$ 34,018	\$ 758 \$ 31,968	\$ 668 \$ 23,537
Diluted income per share: Income from continuing operations Loss from discontinued operations Net income Dividends declared	\$ .62 \$ - \$ .62	\$ .61 \$ - \$ .61	\$ .40 \$ - \$ .40	\$ .39 \$ .01 \$ .38	\$ .29 \$ .01 \$ .28
per share	\$ .13	\$ .11	\$ .09	\$ .08	\$ .06
Balance Sheet Data					
Working capital Total assets Long-term debt Stockholders' equity	\$ 67,321 \$486,142 \$ - \$340,739	\$433,121 \$ 228	\$(47,990) \$321,082 \$ 320 \$154,545	\$177,823 \$ 211	\$ 35,758 \$133,830 \$ 654 \$ 83,591

<sup>\*</sup> Selected financial information for 2000, 1999, and 1998 has been restated to include all acquisitions that have been accounted for as pooling-of-interest as if each had occurred at the beginning of the earliest period reported. Revenue in each of the prior periods has been restated for the adoption of Emerging Issues Task Force Issue No. 01-14, "Income Statement Characterization of Reimbursements Received for 'Out of Pocket' Expenses Incurred".

<sup>(1)</sup> Revenues include software licensing and installation revenues, support and service revenues, hardware sales and customer reimbursements, less returns and allowances.

Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis should be read in conjunction with the "Selected Financial Data" and the consolidated financial statements and related notes included elsewhere in this report.

#### OVERVIEW

We provide integrated computer systems for in-house and outsourced data processing to commercial banks with under \$10.0 billion in total assets, credit unions and other financial institutions. We have developed and acquired banking and credit union application software systems that we market, together with compatible computer hardware, to financial institutions throughout the United States. We also perform data conversion and software installation for the implementation of our systems and provide continuing customer maintenance and support services after the systems are installed. For our customers who prefer not to make an up-front investment in software and hardware, we provide our full range of products and services on an outsourced basis through our eight data centers and fourteen item processing centers located across the United States.

We derive revenues from four primary sources:

- sales of software licenses and installation services;
- support and service fees;
- hardware sales; and
- customer reimbursements.

Over the last five fiscal years, our revenues have grown from \$156.3 million in fiscal 1998 to \$396.7 million in fiscal 2002. Income from continuing operations has grown from \$24.2 million in fiscal 1998 to \$57.1 million in fiscal 2002. This growth has resulted primarily from internal expansion supplemented by strategic acquisitions, allowing us to develop and acquire new products and services and expand the number of customers who use our core software systems to approximately 2,400 as of June 30, 2002.

Since July 1997, we have completed 12 acquisitions. Ten of these acquisitions were accounted for using the purchase method of accounting and our consolidated financial statements include the results of operations of the acquired companies from the dates of their respective acquisitions. The remaining two acquisitions were accounted for as poolings-of-interests. The comparisons set forth below reflect the fact that the consolidated financial statements include all acquisitions accounted for as poolings-of-interests as if each had occurred at the beginning of the earliest period reported.

Software sales and installation revenue includes the licensing of application software systems and the conversion and installation services contracted with us by the customer. We license our proprietary software products under standard license agreements which typically provide the customer with a non-exclusive, non-transferable right to use the software on a single computer and for a single financial institution location upon payment of the license fee. Generally, 25% to 50% of license fees are payable upon execution of the license agreement with additional payments due upon either delivery of the software or the installation of the last application module. We recognize 100% of software license revenue upon delivery of the software and documentation. We recognize installation services each month as services are performed under hourly contracts and at the completion of the installations under fixed fee contracts.

Support and services fees are generated from ongoing services to assist the customer in operating the systems and to modify and update the software and from providing outsourced data processing services. Revenues from software support are generated pursuant to annual agreements and are recognized ratably over the life of the agreements. Outsourcing services are performed through data centers. Revenues from outsourced data processing are derived from monthly usage fees typically under five-year service contracts with our customers. We recognize the revenues under these outsourcing contracts as services are performed.

Customer reimbursements represent direct costs paid to third parties primarily for data communication, postage and travel. We recognize customer reimbursements as revenue and as a pass through expense as incurred.

Cost of services represents costs associated with conversion and installation efforts, ongoing support for our in-house customers, operation of our data centers providing services for our outsourced customers, and direct operation costs. These costs are recognized as they are incurred.

We have entered into remarketing agreements with several hardware manufacturers under which we sell computer hardware and related services to

our customers along with our in-house banking software systems. Revenues from hardware sales are recognized when the manufacturers ship the hardware directly to our customers. Cost of hardware consists of the direct costs of purchasing the equipment from the manufacturers. These costs are recognized at the same time as the related revenue.

We have two business segments: bank systems and services and credit union systems and services. The respective segments include all related software, installation, support and service, hardware sales, and customer reimbursement revenue along with related cost of services, hardware and customer reimbursement expenses.

#### RESULTS OF OPERATIONS

#### FISCAL 2002 COMPARED TO FISCAL 2001

REVENUE - Revenues increased by 8% from \$366.9 million in fiscal 2001 to \$396.7 million in fiscal 2002. Compared to fiscal 2001, software licensing and installation decreased 4%; support and service revenues increased 28%, hardware sales decreased 9% and customer reimbursements increased 29%.

Non-hardware revenues, which includes software licensing and installation, support and service, and customer reimbursements increased 15% to \$296.3 million and accounted for 75% of this year's revenues, compared to \$256.8 million or 70% of revenues for fiscal 2001. Licensing, installation and hardware revenues were negatively impacted by the sluggish economy following the September 11th terrorist attacks. There was a gradual increase from the 2nd to the 4th quarter. The support and service revenues remained strong, which was primarily recurring revenue from annual in-house support agreements, monthly data center contracts, and processing of ATM and debit card transactions. Customer reimbursements increased 29% from \$21.4 million to \$27.7 million. The increase is primarily due to expenses passed through relating to increased outsourcing revenue, increased PassPort[R] ATM revenue and travel and lodging expenses.

Hardware sales decreased 9% to \$100.3 million in fiscal 2002, and accounted for 25% of revenues, compared to \$110.1 million, or 30% of total revenues for fiscal 2001. The decrease in hardware sales followed a year-long industry trend due to an overall decrease in capital spending.

COST OF SALES - Cost of sales increased 9% from \$215.3 million in fiscal 2001 to \$235.4 million in fiscal 2002, compared to an 8% increase in revenues. Cost of hardware decreased 7%, in line with the decrease in hardware sales of 9%. Cost of services and customer reimbursements increased 18% compared to the 15% increase in non-hardware revenues, primarily due to increased number of employees and related benefits.

GROSS PROFIT - Gross profit increased 6% from \$151.6 million in fiscal 2001 to \$161.2 million in fiscal 2002. Gross profit percentage on non-hardware revenue was 44% compared to 46% last year. Gross profit percentage on hardware sales was 30% compared to 31% last year primarily due to sales mix and reduced incentives from hardware suppliers. The total gross profit percentage for fiscal 2002 and fiscal 2001 was 41%.

Non-hardware gross profit decreased due to employee related expenses. Even though there was a year long industry slow-down, the number of employees increased by 10% during the year, and there was an increase in employee benefit cost, primarily due to increased health care costs. Hardware gross profit decreased primarily due to reduced incentives from hardware suppliers from prior years' higher sales volume threshold.

OPERATING EXPENSES - Operating expenses increased 13% from \$65.9 million in fiscal 2001 to \$74.6 million in fiscal 2002. Selling and marketing expenses increased 6%, research and development increased 15% and general and administrative expenses increased 20% during fiscal 2002. Operating expenses rose due to increasing employee benefit costs, primarily due to increased health care costs and increased depreciation expense related to capital expenditures.

OTHER INCOME (EXPENSE) - Other income (expense) increased from \$1.2 million in fiscal 2001 to \$1.8 million in fiscal 2002. Interest income decreased by 4% from \$2.1 million to \$2.0 million due to lower interest rates on investments. Interest expense decreased \$729,000 due to expense last year from short-term borrowing compared to this year. Short term debt was paid off in January 2002.

PROVISION FOR INCOME TAXES - The provision for income taxes was \$31.4 million, or 36% of income from continuing operations before income taxes in fiscal 2002, compared with \$31.3 million, or 36% of income from continuing operations before income taxes in fiscal 2001.

NET INCOME - Net income increased 3% from \$55.6 million, or \$.61 per diluted share in fiscal 2001 to \$57.1 million, or \$.62 per diluted share in fiscal 2002.

REVENUE - Revenues increased by 53% from \$239.8 million in fiscal 2000 to \$366.9 million in fiscal 2001. Software licensing and installation increased 76%; support and service revenues increased 38%, hardware sales increased 57% and customer reimbursements increased 47% compared to fiscal 2000. The significant increase is due to organic growth in comparison to the prior year, which was directly impacted by the Y2K slowdown, and a full year impact on the current year of acquisitions made during fiscal 2000.

Non-hardware revenues, which includes software licensing and installation, support and services revenues, and customer reimbursements increased 51% to \$256.8 million and accounted for 70% of this year's revenues, compared to \$169.7 million or 71% of revenues for fiscal 2000. Customer reimbursements increased 47% from \$14.5 million to \$21.4 million. The increase is due to expenses passed through relating to increased outsourcing revenues, increased PassPort[R] ATM revenue along with travel and lodging expenses.

Hardware sales increased 57% to \$110.1 million, and accounted for 30% of revenues, compared to \$70 million, or 29% of total revenues for fiscal 2000. The increase in hardware sales was in line with the increase in non-hardware revenues for the same reasons.

COST OF SALES - Cost of sales increased 52% from \$141.7 million in fiscal 2000 to \$215.3 million in fiscal 2001, compared to a 53% increase in revenues. Cost of hardware increased 48% compared with the 57% increase in hardware sales. Cost of services and customer reimbursements increased 54% compared to the 51% increase in non-hardware revenues. This is primarily due to operations acquired in the prior year, whose gross margins are less than the rest of the Company's.

GROSS PROFIT - Gross profit increased 55% from \$98.1 million in fiscal 2000 to \$151.6 million in fiscal 2001. Gross profit percentage on non-hardware revenue was 46% compared to 47% last year. Gross profit percentage on hardware sales was 31% compared to 27% last year primarily due to sales mix. The total gross profit percentage for fiscal 2001 was 41%, up slightly from fiscal 2000.

OPERATING EXPENSES - Operating expenses increased 40% from \$47.1 million in fiscal 2000 to \$65.9 million in fiscal 2001. Selling and marketing expenses increased 46%, research and development increased 36% and general and administrative expenses increased 36% during fiscal 2001. Operating expenses increased due to higher commissions related to stronger sales, continued development and refinement of new and existing products and higher overhead related to prior acquisitions and overall growth.

OTHER INCOME (EXPENSE) - Other income (expense) increased from \$755,000 in fiscal 2000 to \$1.2 million in fiscal 2001. The primary change is due to the debt related to acquisitions in fiscal 2000 being retired in August 2000 with operating cash flows and the proceeds from the secondary offering in August 2000. Interest income increased \$.5 million, interest expense decreased \$1.0 million and other decreased by \$1.1 million due to a gain on sale of stock investment in the prior year.

PROVISION FOR INCOME TAXES - The provision for income taxes was \$31.3 million, or 36% of income from continuing operations before income taxes in fiscal 2001, compared with \$17.4 million, or 34% of income from continuing operations before income taxes in fiscal 2000. The rate increase is due to the federal and state tax benefits realized in the prior year from the disposition of specific assets.

INCOME FROM CONTINUING OPERATIONS - Income from continuing operations increased 62% from \$34.4 million, or \$.40 per diluted share in fiscal 2000 to \$55.6 million, or \$.61 per diluted share in fiscal 2001.

DISCONTINUED OPERATIONS - None this year compared to \$332,000 loss from discontinued operations in fiscal 2000, all of which was realized in the three months ended September 30, 1999.

Business Segment Discussion

Revenues in the bank systems and services business segment increased 7% from \$318.0 million in fiscal 2001 to \$339.3 million in fiscal 2002. Gross profit in this business segment increased 4% from \$138.1 million in fiscal 2001 to \$143.6 million for the year ended June 30, 2002, due to decrease in amortization expense relating to goodwill as a result of the impact of adopting SFAS No. 142 and the overall cost control measures put in place by management. The slight increases, which are significantly lower than historical levels, are primarily due to the industry trend of an overall decrease in capital spending for the year which was impacted by September 11th and reduced growth for FY2002.

Revenues in the credit union systems and services business segment increased from \$48.9 million in fiscal 2001 to \$57.3 million in fiscal 2002, representing a 17% increase. Gross profit in this business segment

increased from \$13.5 million in fiscal 2001 to \$17.7 million or a 31% increase for the year ended June 30, 2002. Despite the sluggish economy, the credit union segment was able to maintain growth in revenue. Gross profit margin remained strong due to decrease in amortization expense relating to goodwill as a result of the impact of adopting SFAS No. 142 and the overall cost control measures put in place by management.

Revenues in the bank systems and services business segment increased from \$235.1 million in fiscal 2000 to \$318.0 million in fiscal 2001, or 35% increase. Gross profit in this business segment increased from \$96.1 million in fiscal 2000 to \$138.1 million, or 44% increase for the year ended June 30, 2001. The changes in revenue and gross profit from the prior year are a direct result of the impact of Y2K on the prior year and the full year benefit in the current year of acquisitions made during fiscal 2000.

Revenues in the credit union systems and services business segment increased from \$4.8 million in fiscal 2000 to \$48.9 million in fiscal 2001, or 919% increase. Gross profit in this business segment increased from \$2.1 million in fiscal 2000 to \$13.5 million, or 543% increase for the year ended June 30, 2001. The increases are due to the acquisition of Symitar Systems, Inc. on June 7, 2000, which enhanced the Company's position in the credit union marketplace.

# Liquidity and Capital Resources

We have historically generated positive cash flow from operations and have generally used existing resources and funds generated from operations to meet capital requirements. We expect this trend to continue in the future.

Our cash and cash equivalents decreased to \$17.8 million at June 30, 2002, from \$18.6 million at June 30, 2001. Net cash from continuing operations was \$89.9 million, \$72.8 million and \$48.9 million for the years ended June 30, 2002, 2001 and 2000, respectively. The cash used in the year ended June 30, 2002, was primarily attributable to capital expenditures of \$49.5 million. The cash used during fiscal 2001 was primarily attributable to capital expenditures of \$57.8 million and to retire outstanding debt. The cash used during fiscal 2000 was primarily attributable to acquisition costs of \$93.3 million and capital expenditures of \$32.6 million. The Company expects capital expenditures to decrease to approximately \$35 million in the upcoming year from fiscal 2002 levels.

We currently have two buildings under construction in Monett with a total of 138,200 square feet and a total estimated cost of \$18 million, of which we have incurred \$8 million through June 30, 2002.

On September 21, 2001, the Company's Board of Directors approved a stock buyback of the Company's common stock of up to 3.0 million shares. As of June 30, 2002, the Company had repurchased 1,656,733 shares of stock for the treasury at a total cost of \$31.1 million. The buyback was funded with cash from continuing operations.

On August 16, 2000, the Company completed a secondary offering of 3.0 million shares of its common stock at \$21.50 per share less a 5% underwriters' discount and offering expenses paid by the Company. The net proceeds of approximately \$60.5 million, plus the proceeds from sale of common stock and issuance of stock options exercised was used to retire all outstanding debt that had been incurred during fiscal 2000. The balance remained available for working capital, capital expenditures and other general corporate purposes. Cash from financing activities was \$69.4 million for the year ended June 30, 2000 and was primarily line-of-credit advances used for acquisitions.

We currently have two bank credit lines upon which it can draw an aggregate amount at any one time outstanding of \$58.0 million. The major credit line provides for funding of up to \$50.0 million and bears interest at variable LIBOR-based rates (3.03% at June 30, 2002). The second credit line provides for funding of up to \$8.0 million and bears interest at the prime rate (4.75% at June 30, 2002).

Subsequent to June 30, 2002, the Company's Board of Directors declared a cash dividend of \$.035 per share on its common stock payable on September 20, 2002, to stockholders of record on September 6, 2002. Current funds from operations were adequate for this purpose. The Board has indicated that it plans to continue paying dividends as long as the Company's financial picture continues to be favorable.

# Recent Accounting Pronouncements

Statement of Financial Accounting Standards ("SFAS") No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets, was issued in August 2001. This standard addresses financial accounting and reporting for the impairment or disposal of long-lived assets. This standard supersedes SFAS No. 121, Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of, and the accounting and reporting provisions of APB Opinion No. 30, Reporting the Results of Operations - Reporting the Effects of Disposal of a Segment of a Business, and Extraordinary, Unusual

and Infrequently Occurring Events and Transactions, for the disposal of a segment of a business (as previously defined in that Opinion). The provisions of this standard are effective for financial statements issued for fiscal years beginning after December 15, 2001 (July 1, 2002 for JHA), and interim periods within those fiscal years, with early application encouraged. The adoption of this standard did not have a material effect on the Company's consolidated financial position or results of operation.

Effective January 1, 2002, the Company adopted Emerging Issues Task Force Issue No. 01-14, Income Statement Characterization of Reimbursements Received for 'Out of Pocket' Expenses Incurred, which requires that customer reimbursements received for direct cost paid to third parties and related expenses be characterized as revenue. Customer reimbursements represent direct costs paid to third parties primarily for data communication, postage and travel. The adoption of Issue No. 01-14 did not impact the Company's consolidated financial position, operating income or net income. Comparative financial information for each quarter for fiscal years 2002 and 2001 is presented at the end of Item 8.

#### Critical Accounting Policies

We prepare our consolidated financial statements in accordance with accounting principles generally accepted in the United States. The significant accounting policies are discussed in Note 1 to the consolidated financial statements. Certain of these accounting policies as discussed below require management to make estimates and assumptions about future events that could materially affect the reported amounts of assets, liabilities, revenues and expenses and disclosure of contingent assets and liabilities. Actual results may differ from these estimates under different assumptions or conditions.

We record revenue in accordance with Statement of Position (SOP) 97-2, Software Revenue Recognition, as amended. We recognize revenue from sales of hardware, software and services and from arrangements involving multiple elements of each of the above. Revenue for multiple element arrangements are recorded based on contractual amounts, which are determined based upon the price charged when sold separately. Revenue is not recognized until persuasive evidence of an arrangement exists, delivery has occurred, the fee is fixed and determinable, and collectibility is probable. Sales of hardware and equipment are recorded when title and risk of loss transfers. Licensing revenues are recorded upon delivery and acceptance of the software. Service fees for training and installation are recognized as the services are provided. Support revenues are recorded evenly over the related contract period.

We maintain an allowance for doubtful accounts for estimated losses resulting from the inability of our customers to make required payments. The amount of our reserve is based on historical experience and our analysis of the accounts receivable balance outstanding. If the financial condition of our customers were to deteriorate, resulting in their inability to make payments, additional allowances may be required which would result in an additional expense in the period such determination was made. While such credit losses have historically been within our expectations and the provisions established, we cannot guarantee that we will continue to experience the same credit loss rates that we have in the past.

The calculation of depreciation and amortization expense is based on the estimated economic lives of the underlying property, plant and equipment and intangibles. We believe it is unlikely that any significant changes to the useful lives of its tangible and intangible assets will occur in the near term, rapid changes in technology or changes in market conditions could result in revisions to such estimates that could materially affect the carrying value of these assets and the Company's future consolidated operating results.

# Forward Looking Statements

Except for the historical information contained herein, the matters discussed in the Management's Discussion and Analysis of Financial Condition and Results of Operations and other portions of this report contain forward-looking statements within the meaning of federal securities laws. Actual results are subject to risks and uncertainties, including both those specific to the Company and those specific to the industry, which could cause results to differ materially from those contemplated. The risks and uncertainties include, but are not limited to, the matters detailed in "Risk Factors" in Item 1 of the Company's 2002 Form 10-K annual report filed with the Securities and Exchange Commission. Undue reliance should not be placed on the forward-looking statements. The Company does not undertake any obligation to publicly update any forward-looking statements.

Potential risks and uncertainties which could adversely affect the Company include: the financial health of the banking industry, our ability to continue or effectively manage our rapid growth, adapting our products and services to changes in technology, changes in our strategic relationships, price competition, loss of key employees, consolidation in the banking industry, increased government regulation, network or internet security

problems, declining computer hardware prices, and operational problems in our outsourcing facilities.

Item 7A. Quantitative and Qualitative Disclosures about Market Risk

Market risk refers to the risk that a change in the level of one or more market prices, interest rates, indices, volatilities, correlations or other market factors such as liquidity, will result in losses for a certain financial instrument or group of financial instruments. We are currently exposed to credit risk on credit extended to customers and interest risk on investments in U.S. government securities. We actively monitor these risks through a variety of controlled procedures involving senior management. We do not currently use any derivative financial instruments. Based on the controls in place, credit worthiness of the customer base and the relative size of these financial instruments, we believe the risk associated with these instruments will not have a material adverse effect on our consolidated financial position or results of operations.

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Financial Statements and Supplementary Data

# Financial Statement Schedules:

Item 8.

To the Board of Directors of Jack Henry & Associates, Inc.:

We have audited the accompanying consolidated balance sheets of Jack Henry & Associates, Inc. and Subsidiaries (the "Company") as of June 30, 2002 and 2001, and the related consolidated statements of income, changes in stockholders' equity, and cash flows for each of the three years in the period ended June 30, 2002. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of Jack Henry & Associates, Inc. and Subsidiaries at June 30, 2002, and 2001, and the results of their operations and their cash flows for each of the three years in the period ended June 30, 2002, in conformity with accounting principles generally accepted in the United States of America.

/s/ DELOITTE & TOUCHE LLP

St. Louis, Missouri August 16, 2002

# JACK HENRY & ASSOCIATES, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME (In Thousands, Except Per Share Data)

	YEAR ENDED JUNE 30,				
	2002	2001	2000		
REVENUES					
Licensing and installation	\$ 97,189	\$101,259 134,138	\$ 57,688		
Support and service Hardware sales	171,445 100 342	134,138 110,071	97,519 70 093		
Customer reimbursements	27,681	21,435	14,541		
Total	\$396,657				
COST OF SALES					
Cost of services	•	118,242	76,139		
Cost of hardware Customer reimbursement expenses	70,410	75,629			
Customer reimbursement expenses		21,435			
Total	\$235,437 	\$215,306 	\$141,725 		
GROSS PROFIT	\$161,220	\$151,597	\$ 98,116		
OPERATING EXPENSES					
Selling and marketing	29,380	27,770 10,871	19,015		
Research and development	12,526	10,871	8,022		
General and administrative	32,000	27,216	20,009		
Total	\$ 74,574	\$ 65,857	\$ 47,106 		
OPERATING INCOME FROM CONTINUING OPERATIONS	\$ 86,646	\$ 85,740	\$ 51,010		
OTHER INCOME (EXPENSE)					
Interest income	2,018	2,103 (920)	1,560		
Interest expense Other, net	(191) -	(920) -			
other, net					
Total	\$ 1,827 	\$ 1,183 	\$ 755 		
INCOME FROM CONTINUING OPERATIONS BEFORE					
INCOME TAXES	\$ 88,473	\$ 86,923	\$ 51,765		
PROVISION FOR INCOME TAXES	31,408	31,292			
INCOME FROM CONTINUING OPERATIONS	\$ 57,065	\$ 55,631	\$ 34,350		
LOSS FROM DISCONTINUED OPERATIONS, net of taxes			332		
or taxes					
INCOME	\$ 57,065 =====	\$ 55,631 =====	\$ 34,018 =====		
Diluted income per share: Income from continuing operations	\$ 0.62	\$ 0.61	\$ 0.40		
Loss from discontinued operations	-	-	-		
Net Income	\$ 0.62	\$ 0.61	\$ 0.40		
	======	======	======		
Diluted weighted average shares outstanding	92,367 =====	91,344 ======	85,278 =====		
Basic net income per share: Income from continuing operations	\$ 0.64	\$ 0.64	\$ 0.42		
Loss from discontinued operations	-	-	-		
Net Income	\$ 0.64	\$ 0.64	\$ 0.42		
NOC THOOMS	======	======	======		
Basic weighted average shares outstanding	89,316 =====	86,834 =====	81,766 =====		

See notes to consolidated financial statements

# JACK HENRY & ASSOCIATES, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (In Thousands Expent Share and Per Share Data)

(In Thousands, Except Share and Per Share Data)

	YEAR ENDED JU				
		2002		2001	
ASSETS CURRENT ASSETS:					
Cash and cash equivalents Investments, at amortized cost Trade receivables	\$	17,765 997 131,431	\$	18,589 985 116,573	
Income taxes receivable Prepaid maintenance		17,663		537 17,191	
Prepaid expenses and other Deferred income taxes		11,221 900	_	17,425 750	
Total	\$	179,977	\$		
PROPERTY AND EQUIPMENT, net	\$	173,775	\$	138,439	
OTHER ASSETS: Goodwill		40,335		29,348	
Intangible assets, net of amortization		66,829		72,041	
Computer software, net of amortization Prepaid maintenance		7,499 12,992		5,806 12,007	
Other non-current assets	_	4,735	_	3,430	
Total	\$_	132,390		122,632	
Total assets		486,142	-	433,121	
LIABILITIES AND STOCKHOLDERS' EQUITY CURRENT LIABILITIES:					
Accounts payable Accrued expenses Accrued income taxes	\$	9,051 11,352 225	\$	17,846 9,595 -	
Current portion of long-term debt Deferred revenues		92,028		87 79,490	
Total	\$	112,656	\$		
LONG-TERM DEBT DEFERRED REVENUES		- 16,947		228 15,514	
DEFERRED INCOME TAXES		15,800		7,857	
Total liabilities	\$	145,403	\$	130,617	
STOCKHOLDERS' EQUITY:  Preferred stock - \$1 par value; 500,000  shares authorized; None issued  Common stock - \$.01 par value; shares		-		-	
authorized 250,000,000; shares issued 2002 - 90,519,856; 2001 - 88,846,710		905		888	
Additional paid-in capital Retained earnings		168,061 201,162		145,211 156,405	
Treasury stock at cost, 2002-1,568,910; 2001-none		(29,389)		-	
Total stockholders' equity	\$	340,739	\$	302,504	
Total liabilities and stockholders' equity	\$ =	486,142	\$ =	433,121	

See notes to consolidated financial statements.

# JACK HENRY & ASSOCIATES, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY (In Thousands, Except Share and Per Share Data)

YEAR ENDED JUNE 30,

		IN LINDLD JOINL	
		2001	
PREFERRED SHARES:	-	=	-
COMMON SHARES: Shares, beginning of year Shares issued upon exercise of options Shares issued for Employee Stock	88,846,710	41,357,853 3,097,363	20,517,090
Purchase Plan Shares issued in secondary offering Shares issued in acquisition Stock dividend	117,738 -	1,500,000 - 42,870,227	- -
Shares, end of year	90,519,856	88,846,710	41,357,853
COMMON STOCK - PAR VALUE \$.01 PER SHARE: Balance, beginning of year Shares issued upon exercise of options Shares issued in secondary offering Shares issued in acquisition Shares issued for Employee Stock Purchase Plan Stock dividend Balance, end of year	\$ 888 15 - 1 1 - - \$ 905	30 15 - - 429	5 - - 1 203  \$ 414
ADDITIONAL PAID-IN CAPITAL: Balance, beginning of year Shares issued upon exercise of options Shares issued for Employee Stock Purchase Plan Shares issued in secondary offering Stock dividend Tax benefit on exercise of options Shares issued in acquisition Cost of Treasury shares reissued	13,650 792 - - 6,992 2,399 (983)	818 60,510 (429) 22,285	6,394 488 - (203) 4,864 -
Balance, end of year		\$ 145,211	\$ 43,753
RETAINED EARNINGS: Balance, beginning of year Net loss for the three months ended September 30, 1999 - Sys-Tech, Inc. Net income Reissuance of Treasury shares Dividends (2002- \$.13 per share;	\$ 156,405 57,065 (682)	- 55,631	264
2001 - \$.11 per share; 2000 - \$.09 per share)		(9,604)	(7,287)
Balance, end of year		\$ 156,405	\$ 110,378
TREASURY STOCK: Balance, beginning of year Purchase of Treasury shares Reissuance of Treasury shares	\$ - (31,054) 1,665	-	\$ - - -
Balance, end of year	\$ (29,389)	\$ -	
TOTAL STOCKHOLDERS' EQUITY	\$ 340,739	\$ 302,504 =======	

See notes to consolidated financial statements.

# JACK HENRY & ASSOCIATES, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (In Thousands)

YEAR ENDED JUNE 30,

	YEAR ENDED JUNE 30,					
CASH FLOWS FROM OPERATING ACTIVITIES:		2002		2001		2000
Net Income	\$	57,065		55,631	\$	34,350
Adjustments to reconcile net income from continuing operations to cash from operating activities: Depreciation Amortization Deferred income taxes Gain on sale of investment Other, net	1	20,885 6,585 7,793 - (58)		12,539 9,349 2,800 - (3)		8,870 6,603 2,400 (1,105) 175
Changes in:    Trade receivables    Prepaid expenses and other    Accounts payable    Accrued expenses    Income taxes (including tax benefit    from exercise of stock options)    Deferred revenues		(1,621) (8,795) 1,546 7,428 13,971		25, 225 23, 547		(9,451) 3,080 (1,781) 2,483 15,106
Net cash from operating activities	\$	89,941		72,822		48,860
CASH FLOWS FROM DISCONTINUED OPERATIONS	\$	-	\$	-	\$	700
CASH FLOWS FROM INVESTING ACTIVITIES:     Capital expenditures     Purchase of investments     Proceeds from sale of investments     Proceeds from maturity of investment     Computer software developed     Business acquisition costs, net     of cash acquired     Other, net	:S	(2,987) 3,000 (1,895) (11,111) 274		- 375		(32,619) (946) 3,605 6,702 (875) (93,280) (6)
Net cash from investing activities	\$	(62,228)		(58,835)	\$	(117,419)
CASH FLOWS FROM FINANCING ACTIVITIES: Proceeds from issuance of common stock upon exercise of stock option Proceeds from sale of common stock Dividends paid Change in short-term borrowings, net Principal payments on long-term debt Purchase of Treasury stock		13,666 792 (11,626) - (315) (31,054)		18,304 61,344 (9,604) (70,500) (128)		6,399 488 (7,287) 70,101 (296)
Net cash from financing activities	\$	(28,537)		(584)		69,405
Net cash activity for the three months ended September 30, 1999 - Sys-Tech, Inc.	\$			-		
NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS	\$	(824)	\$	13,403	\$	1,810
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR		18,589		5,186		3,376
CASH AND CASH EQUIVALENTS, END OF YEAR				18,589		

See notes to consolidated financial statements

# JACK HENRY & ASSOCIATES, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### NOTE 1: NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### DESCRIPTION OF THE COMPANY

Jack Henry & Associates, Inc. ("JHA" or the "Company") is a computer software company which has developed or acquired several banking and credit union software systems. The Company's revenues are predominately earned by marketing those systems to financial institutions nationwide along with the computer equipment (hardware) and by providing the conversion and software customization services for a financial institution to install a JHA software system. JHA also provides continuing support and services to customers using the systems either in-house or outsourced.

#### CONSOLIDATION

The consolidated financial statements include the accounts of JHA and all of its wholly-owned subsidiaries and all significant intercompany accounts and transactions have been eliminated.

#### POOLING OF INTERESTS TRANSACTION

The consolidated financial statements include Sys-Tech, Inc. ("Sys-Tech"), acquired on June 1, 2000. This acquisition was accounted for as poolings of interests, and therefore, all appropriate prior periods reflect the acquisition as if it had occurred at the beginning of the earliest period reported (see Note 13).

Prior to the consummation of the Sys-Tech acquisition, Sys-Tech's year end was September 30. As a result of the Company and Sys-Tech having different fiscal year ends, Sys-Tech's results of operations for the three month period ended September 30, 1999, were reported in the consolidated statement of income for the year ended June 30, 1999, instead of in the consolidated statement of income for the year ended June 30, 2000. Revenues, net loss from operations and net loss of Sys-Tech for the three month period ended September 30, 1999, were \$1,402,000, \$378,000 and \$264,000, respectively.

#### COMMON STOCK

On September 21, 2001, the Company's Board of Directors approved a buyback of the Company's common stock of up to 3 million shares. As of June 30, 2002, 1,656,733 shares have been purchased for \$31,054,139 and 1,568,910 shares remain in treasury stock.

On January 29, 2001 and January 31, 2000, the Company's Board of Directors declared 100% stock dividends on its common stock, effectively 2 for 1 stock splits. The stock dividends were paid March 2, 2001 and 2000 to stockholders of record at the close of business on February 15, 2001 and February 17, 2000, respectively. All affected per share and shares outstanding data in the consolidated statements of income and the notes to the consolidated financial statements were retroactively restated to reflect the stock splits.

# USE OF ESTIMATES

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### REVENUE RECOGNITION

In October, 1997, the Accounting Standards Executive Committee of the American Institute of Public Accountants ("AcSEC") issued Statement of Position ("SOP") 97-2, Software Revenue Recognition. The Company adopted SOP 97-2 effective July 1, 1998. SOP 97-2 generally requires revenue earned on software arrangements involving multiple elements to be allocated to each element based on the relative fair values of the elements. In March 1998, AcSEC issued SOP 98-4, which deferred portions of SOP 97-2 for one year. Revenues in fiscal year 1999 from the sales of software were recognized in accordance with the enacted portions of SOP 97-2 and revenues beginning in fiscal 2000 from the sale of software were recognized in accordance with SOP 98-4. These adoptions did not have a material effect on revenue recognition or the consolidated results of operations.

The Securities and Exchange Commission ("SEC") issued Staff Accounting Bulletin ("SAB") No. 101, Revenue Recognition in Financial Statements, on December 3, 1999. SAB No. 101, as amended, provides the SEC Staff's views

on selected revenue recognition issues and was adopted by the Company in the fourth fiscal quarter of fiscal year 2001. The adoption of SAB No. 101 did not have a material effect on the Company's consolidated financial statements.

The Company's various sources of revenue and the methods of revenue recognition are as follows:

- Software licensing fees Initial licensing fees are recognized upon delivery and acceptance of the unmodified software.
- Software installation and related services Fees for these services are recognized as the services are performed on hourly contracts and at completion and acceptance on fixed-fee contracts.
- Support and service fees Fees from these contracts are recognized ratably over the life of the in-house support or outsourcing service contract.
- Hardware Revenues from sales of hardware are recognized upon direct shipment by the supplier to the Company's customers. Costs of items purchased and remarketed are reported as cost of hardware in cost of sales. Revenues and related costs of hardware maintenance are recognized ratably over the life of the contract.
- Customer reimbursements Direct costs paid to third parties for expenses incurred for customers are billed and recognized as revenue when incurred.

#### PREPAID MAINTENANCE

Costs for these remarketed hardware and software maintenance contracts, which are prepaid, are recognized ratably over the life of the contract, generally one to five years, with the related revenue amortized from deferred revenues.

#### **DEFERRED REVENUES**

Deferred revenues consist primarily of prepaid annual software support fees and prepaid hardware maintenance fees. Hardware maintenance contracts are multi-year, therefore, the deferred revenue and prepaid maintenance are classified in accordance with the terms of the contract. Software and hardware deposits received are also reflected as deferred revenues.

#### COMPUTER SOFTWARE DEVELOPMENT

The Company capitalizes new product development costs incurred from the point at which technological feasibility has been established through the point at which the product is ready for general availability. The capitalized costs, which include salaries and benefits, equipment costs and other direct expenses, are amortized to expense based on the estimated product life (generally five years).

# CASH EQUIVALENTS

The Company considers all highly liquid investments with original maturities of three months or less to be cash equivalents.

# **INVESTMENTS**

The Company invests its cash that is not required for current operations primarily in U.S. government securities and money market accounts. The Company has the positive intent and ability to hold its debt securities until maturity and accordingly, these securities are classified as held-to-maturity and are carried at historical cost adjusted for amortization of premiums and accretion of discounts. Premiums and discounts are amortized and accreted, respectively, to interest income using the level-yield method over the period to maturity. The held-to-maturity securities typically mature in less than one year. Interest on investments in debt securities is included in income when earned.

The amortized cost of held-to-maturity securities is \$997,000 and \$985,000 at June 30, 2002 and 2001, respectively. Fair market values of these securities did not differ significantly from amortized cost due to the nature of the securities and minor interest rate fluctuations during the periods.

# PROPERTY AND EQUIPMENT

Property and equipment is stated at cost and depreciated principally using the straight-line method over the estimated useful lives of the assets.

## INTANGIBLE ASSETS

Intangible assets consist of goodwill, customer relationships, software and trade names acquired in business acquisitions. The amounts are amortized, with the exception of goodwill and trade names, over an estimated economic benefit period, generally five to twenty years, using the straight-line method.

The Company reviews its long-lived assets and identifiable intangibles for impairment whenever events or changes in circumstances have indicated that the carrying amount of its assets might not be recoverable. The Company evaluates goodwill and trade names for impairment of value on an annual basis and between annual tests if events or changes in circumstances indicate that the asset might be impaired.

#### COMPREHENSIVE INCOME

Comprehensive income for each of the three years ended June 30, 2002 equals the Company's net income.

#### BUSINESS SEGMENT INFORMATION

In accordance with SFAS No. 131, Disclosure About Segments of an Enterprise and Related Information, the Company's operations are classified as two business segments: bank systems and services and credit union systems and services (see Note 14). Revenue by type of product and service is presented on the face of the consolidated statements of income. Substantially all the Company's revenues are derived from operations and assets located within the United States of America.

#### INCOME PER SHARE

Per share information is based on the weighted average number of common shares outstanding during the year. Stock options have been included in the calculation of income per diluted share to the extent they are dilutive. The difference between basic and diluted weighted average shares outstanding is the dilutive effect of outstanding stock options.

# INCOME TAXES

Deferred tax liabilities and assets are recognized for the tax effects of differences between the financial statement and tax bases of assets and liabilities. A valuation allowance would be established to reduce deferred tax assets if it is likely that a deferred tax asset will not be realized.

#### RECENT ACCOUNTING PRONOUNCEMENTS

In July 2001, the FASB issued SFAS No. 141, Business Combinations. This standard eliminates the pooling method of accounting for business combinations initiated after June 30, 2001. In addition, SFAS No. 141 addresses the accounting for intangible assets and goodwill acquired in a business combination. SFAS No. 141 was effective for business combinations completed after June 30, 2001. Adoption of this standard did not have a material effect on the Company's consolidated financial position or results of operations.

SFAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets, was issued by the FASB in August 2001. This standard addresses financial accounting and reporting for the impairment or disposal of long-lived assets. This standard supersedes SFAS No. 121, Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of, and the accounting and reporting provisions of APB Opinion No. 30, Reporting the Results of Operations - Reporting the Effects of Disposal of a Segment of a Business, and Extraordinary, Unusual and Infrequently Occurring Events and Transactions, for the disposal of a segment of a business (as previously defined in that Opinion). The provisions of this standard are effective for financial statements issued for fiscal years beginning after December 15, 2001 (July 1, 2002 for JHA), and interim periods within those fiscal years, with early application encouraged. The adoption of this standard on July 1, 2002, did not have a material effect on the Company's consolidated financial position or results of operations.

Effective January 1, 2002, the Company adopted Emerging Issues Task Force Issue No. 01-14, Income Statement Characterization of Reimbursements Received for 'Out of Pocket' Expenses Incurred, which requires that customer reimbursements received for direct cost paid to third parties and related expenses be characterized as revenue and expense. Customer reimbursements represent direct costs paid to third parties primarily for data communication, travel and postage costs. Prior periods have been reclassified to reflect the adoption of Issue No. 01-14. The adoption of Issue No. 01-14 by the Company did not impact the Company's consolidated financial position, operating income or net income for any of the periods presented.

In April 2002, the FASB issued SFAS No. 145, Rescission of FASB Statements No. 4, 44 and 64, Amendment of FASB Statement No. 13 and Technical Corrections. Under this new standard, gains and losses from extinguishments of debt should be classified as extraordinary items only if they meet the criteria in APB Opinion No. 30. Applying the provision of APB Opinion No. 30 will distinguish transactions that are part of an entity's recurring operations from those that are unusual or infrequent or that meet the criteria for classification as an extraordinary item. The adoption of this standard on July 1, 2002, did not have a material effect on the Company's consolidated financial position or results of operations.

In June 2002, the FASB issued SFAS No. 146, Accounting for Costs Associated with Exit or Disposal Activities, which is effective for any activity initiated after December 31, 2002. This standard addresses financial accounting and reporting for costs associated with exit or disposal activities and nullifies EITF Issue No. 94-3, Liability Recognition for Certain Employee Termination Benefits and Other Costs to Exit an Activity (including Certain Costs Incurred in a Restructuring). This standard requires that a liability for a cost associated with an exit or disposal activity be recognized and measured initially at fair value only when the liability is incurred. The accounting for similar events and circumstances will be the same, thereby improving the comparability and representational faithfulness of reported financial information. The Company does not expect the adoption of this standard to have a material impact on its consolidated financial position or results of operations.

#### **RECLASSIFICATION**

Where appropriate, prior year's financial information has been reclassified to conform with the current year's presentation.

# NOTE 2: FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair values for held-to-maturity securities are based on quoted market prices. For all other financial instruments, including amounts receivable and payable, short-term borrowings and long-term debt, fair values approximate carrying value, based on the short-term nature of the assets and liabilities and the variability of the interest rates on the borrowings.

#### NOTE 3: PROPERTY AND EQUIPMENT

The classification of property and equipment, together with their estimated useful lives is as follows:

	(In tho Year Ende	Fatimated		
	2002	2001	Estimated Useful Life	
Land Land improvements Buildings Equipment and furniture Aircraft and equipment Construction in process	\$ 6,519 8,774 57,636 100,309 41,633 17,028	\$ 6,519 4,731 39,290 79,892 31,737 14,024	5-20 years 25-30 years 5-8 years 8-10 years	
Less accumulated depreciation	\$ 231,899 58,124	\$ 176,193 37,754		
Property & equipment, net	\$ 173,775 ======	\$ 138,439 ======		

At June 30, 2002, the Company has two buildings under construction in Monett with a total of 138,200 square feet, and a total estimated cost of \$18 million, of which \$8 million had been incurred as of that date and is included in construction in progress.

# NOTE 4: OTHER ASSETS

The Company adopted SFAS No. 142, Goodwill and Other Intangible Assets, effective July 1, 2001. Under SFAS No. 142, goodwill and trade names are no longer amortized but reviewed for impairment annually, or more frequently if certain indicators arise. The Company completed the transitional impairment tests for trade names with indefinite useful lives during the quarter ended September 30, 2001, for goodwill during the quarter ended December 31, 2001, and its annual impairment tests and has determined that no impairment exists. Had the Company been accounting for its goodwill and trade names under SFAS No. 142 for all periods presented, the Company's net income and net income per share would have been adjusted as follows:

(In	Thousands,	Except	Per	Share	Data)
	Year Ei	nded Jur	ne 30	Θ,	

					2002		2001		2000
Reported Goodwill			amortization,	\$	57,065	\$	55,631	\$	34,018
net of			· · · · · · · · · · · · · · · · · · ·		-		1,108		686
Adjusted	net	income		\$	57,065	\$	56,739	\$	34,704
				==	======	==	======	==	======

Reported diluted net income per share Goodwill and trade names amortization,	\$	.62	\$	.61	\$	. 40
net of tax		-		.01		.01
Adjusted diluted net income per share	\$	.62	\$	.62	\$	.41
Reported basic net income per share Goodwill and trade names amortization,	\$	.64	\$	. 64	\$	. 42
net of tax		-		.01		.01
Adjusted basic net income per share	\$	.64	\$	. 65	\$	.43
	====	=====	===	=====	===	=====

There were no changes in the carrying amount of goodwill for the year ended June 30, 2001, other than amortization expense. Changes in the carrying amount of goodwill for the year ended June 30, 2002, by reportable segments, are as follows:

	Banking Systems and	(In Thousands) Credit Union Systems and	
	Services	Services	Total
Delenes July 4 2004	т. 1.4. FOO	т. 1.4. О.4O	Ф 20 204
Balance, July 1, 2001	\$ 14,508	\$ 14,840	\$ 29,384
Goodwill acquired during the year	10,987	-	10,987
Balance, June 30, 2002	\$ 25,495	\$ 14,840	\$ 40,335
	=======	=======	=======

Information regarding our other intangible assets is as follows:

# (In Thousands) Year Ended June 30,

		2002			2001	
	, ,	Accumulated Amortization	n Net	, ,	Accumulated Amortization	Net
Customer Relationships	\$88,197	(\$25,067)	\$63,130	\$90,612	(\$22,270)	\$68,342
Trade names	3,699	-	3,699	3,699	-	3,699
Totals	\$91,896 =====	(\$25,067) =====	\$66,829 =====	\$94,311 ======	(\$22,270) ======	\$72,041 ======

Trade names have been determined to have indefinite lives and therefore as of July 1, 2001, are no longer amortized. Customer relationships have lives ranging from 5 to 20 years.

Computer software includes the unamortized cost of software products developed or acquired by the Company which were required to be capitalized by accounting principles generally accepted in the United States of America.

Following is an analysis of the computer software costs:

	(In Thousands) Year ended June 30,			
	2002	2001		
Balance, beginning of year Acquired software Capitalized development costs	\$ 5,806 1 376 1,895	\$ 5,813 - 1,447		
Less amortization expense	\$ 9,077 1,578	\$ 7,260 1,454		
Balance, end of year	\$ 7,499 ======	\$ 5,806 ======		

Amortization expense for all intangible assets was \$6,585, \$9,349, and \$6,603 for the fiscal years ended June 30, 2002, 2001, and 2000 respectively. The estimated aggregate future amortization expense for all intangible assets remaining as of June 30, 2002 is as follows:

2004	\$ 5,730
2005	\$ 5,137
2006	\$ 4,810
2007	\$ 4,496
Thereafter	\$ 42,947

#### NOTE 5: LINES OF CREDIT AND LONG-TERM DEBT

#### LINES OF CREDIT

JHA currently has two bank credit lines upon which it can draw an aggregate amount at any one time outstanding of \$58.0 million. The major credit line provides for funding of up to \$50.0 million and bears interest at variable LIBOR-based rates (3.03% at June 30, 2002, and weighted average interest rates of 3.07% and 6.42% for the years ended June 30, 2002, and 2001, respectively and expires December 15, 2002). At June 30, 2000, this line allowed up to \$75.0 million of funding and was amended on September 7, 2000 to reduce the maximum borrowing to \$50.0 million. At June 30, 2000 there was \$70.5 million outstanding of which the balance outstanding on August 16, 2000, was retired with the proceeds from the secondary offering (See Note 15). The second credit line provides for funding of up to \$8.0 million and bears interest at the prime rate (4.75% at June 30, 2002, and expires March 15, 2003), and is secured by \$1.0 million of investments with the remainder unsecured. There were no amounts outstanding under either line at June 30, 2002, or 2001.

#### LONG-TERM DEBT

The Company had a note payable which was assumed during the acquisition of BancData Solutions, Inc. (See Note 13), bearing interest at 10%, payable monthly. The note was secured by equipment. The note was paid in full January 2002. Sys-Tech had a note payable with an original loan amount of \$400,000, bearing interest at 10%, payable monthly, due August 4, 2001. The note was secured by specific real estate. The note was repaid subsequent to the acquisition of Sys-Tech and prior to June 30, 2000.

		n Thou ended		
	20	92	:	2001
Long-term debt	\$	-	\$	315
Less current maturities		-		87
Balance	\$	- - ===	\$	228 =====

The Company paid interest of \$126,000, \$1,150,000 and \$1,600,000 in 2002, 2001, and 2000, respectively.

# NOTE 6: LEASE COMMITMENTS

The Company leases certain property under operating leases which expire over the next six years. As of June 30, 2002, net future minimum lease payments under non-cancelable terms are as follows: \$3,741,655, \$3,535,600, \$2,178,055, \$1,393,038, \$522,338 and \$165,768 in 2003, 2004, 2005, 2006, 2007 and thereafter, respectively. Rent expense for all operating leases amount to \$4,093,000, \$3,400,000, and \$2,200,000 in 2002, 2001, and 2000, respectively.

# NOTE 7: INCOME TAXES

The provision for income taxes on income from continuing operations consists of the following:

		(In Thousands)	
	Y€	ear Ended June	30,
	2002	2001	2000
Current:			
Federal	\$ 22,387	\$ 26,817	\$ 14,050
State	1,228	1,675	965
Deferred:			
Federal	7,548	2,200	1,900
State	245	600	500
	\$ 31,408	\$ 31,292	\$ 17,415
	=======	=======	=======

The tax effects of temporary differences related to deferred taxes shown on the balance sheets were:

	(In Thousands) Year ended June 30,				
	2	2002		2001	
Deferred tax assets:					
Carryforwards (operating losses and credits) Expense reserves (bad debts, insurance,	\$	205	\$	314	
franchise tax and vacation)		710		516	
Intangible assets		840		1,742	
Other, net		195		200	
,					
	:	1,950		2,772	
Deferred tax liabilities:					
Accelerated tax depreciation	(14	4,330)	(	(8,157)	
Accelerated tax amortization	(2	2,520)	(	(1,722)	
	(16	6,850)	(	(9,879)	
Net deferred tax liability	\$(14 ===	4,900) =====	\$ (	(7,107) =====	

The deferred taxes are classified on the balance sheet as follows:

	(In Tho Year ended	,
	2002	2001
Deferred income taxes (current) Deferred income taxes (long-term)	\$ 900 (15,800)	\$ 750 (7,857)
	\$(14,900) ======	\$ (7,107) ======

The following analysis reconciles the statutory federal income tax rate to the effective income tax rates reflected above:

	Year ended June 30,		
	2002	2001	2000
Computed "expected" tax expense (benefit) Increase (reduction) in taxes resulting from:	35 %	35 %	35 %
State income taxes, net of			
federal income tax benefits	2 %	2 %	2 %
Research and development credit	(1%)	(1%)	(1%)
Other	-	=	(2%)
	36 %	36 %	34 %
	====	====	====

Net operating loss carryforwards of \$571,000 (from acquisitions) expire through the year 2014. The Company paid income taxes of \$15,900,000, \$3,580,000, and \$13,502,000 in 2002, 2001, and 2000, respectively.

# NOTE 8: INDUSTRY AND SUPPLIER CONCENTRATIONS

The Company sells its products to banks and financial institutions throughout the United States and generally does not require collateral. Reserves (which are insignificant at June 30, 2002 and 2001) are maintained for potential credit losses.

In addition, the Company purchases most of its computer hardware and related maintenance for resale in relation to installation of JHA software systems from one supplier. There are a limited number of hardware suppliers for these required materials. If this relationship was terminated, it could have a significant negative impact on the future operations of the Company.

#### NOTE 9: STOCK OPTION PLANS

The Company currently issues options under two stock option plans: the 1996 Stock Option Plan ("1996 SOP") and the Non-Qualified Stock Option Plan ("NSOP").

The 1996 SOP was adopted by the Company on October 29, 1996, for its employees. This plan replaced the terminating 1987 SOP. Terms and vesting periods of the options are determined by the Compensation Committee of the Board of Directors when granted and for options outstanding include vesting periods up to 4 years. Shares of common stock are reserved for issuance

under this plan at the time of each grant which must be at or above fair market value of the stock at the grant date. The options terminate 30 days after termination of employment, three months after retirement, one year after death or ten years after grant. As of June 30, 2002, there were 968,940 shares available for future grants under the plan from the original 13,000,000 shares approved by the stockholders.

The NSOP was adopted by the Company on October 31, 1995, for its outside directors. Options are exercisable beginning six months after grant at a price equal to 100% of the fair market value of the stock at the grant date. The options terminate when director status ends, upon surrender of the option or ten years after grant. A total of 1,200,000 shares of common stock have been reserved for issuance under this plan with a maximum of 300,000 for each director. As of June 30, 2002, there were 570,000 shares available for future grants under the plan.

Changes in stock options outstanding are as follows:

			Number of Shares	Weighted Average Exercise Price
Outstanding	July 1,	1999	8,832,760	\$ 5.40
Granted	,		5,969,000	15.75
Forfeited			(127,800)	6.19
Exercised			(1,416,392)	4.72
Outstanding	June 30,	2000	13,257,568	10.12
Granted			1,422,280	23.57
Forfeited			(104,616)	18.39
Exercised			(3, 285, 433)	6.89
<b>Outstanding</b>	June 30,	2001	11,289,799	12.68
Granted			618,116	23.26
Forfeited			(82,500)	22.26
Exercised			(1,607,846)	8.50
Outstanding	June 30,	2002	10,217,569	\$ 13.90
			========	=====

During the year ended June 30, 2002, there were 84,400 shares reissued from the treasury for exercised options. The weighted fair value of options granted was \$10.63, \$9.58, and \$6.69 for 2002, 2001, and 2000, respectively.

Following is an analysis of stock options outstanding (0) and exercisable (E) as of June 30, 2002:

Range of Exercise			Weighted-Average maining Contractual	Weighted	l-Average
Prices	Sh	ares	Life in Years	Exercis	se Price
	0	E	0	0	E
\$ 2 to 6	2,514,365	2,514,365		\$ 4.57	\$ 4.57
			4.24		
6 to 11	1,401,194	1,297,736		9.04	9.00
	, ,	, ,	6.38		
11 to 17	4,365,510	4,355,510		16.64	16.64
	, ,	, ,	7.71		
17 to 30	1,931,500	966,250		23.33	23.96
	, ,	,	8.70		
30 to 31	5,000	2,500		31.00	31.00
			9.00		
\$1 to 32	10,217,569	9,136,361	6.86	\$13.90	\$13.01
=======	========	========	====	=====	=====

As permitted under SFAS No. 123, Accounting for Stock-Based Compensation, the Company has elected to continue to follow Accounting Principles Board ("APB") No. 25, Accounting for Stock Issued to Employees, in accounting for stock-based awards to employees. Under APB No. 25, the Company generally recognizes no compensation expense with respect to such awards, since the exercise price of the stock options awarded are equal to the fair market value of the underlying security on the grant date.

Pro forma information regarding net income and earnings per share is required by SFAS No. 123 for awards granted after December 31, 1994, as if the Company had accounted for its stock-based awards to employees under the fair value method of SFAS No. 123. The fair value of the Company's stock-based awards to employees was estimated as of the date of the grant using a Black-Scholes option pricing model.

The Company's pro forma information follows:

(In Thousands, Except Per Share Data) Year ended June 30,

	2002	2001	2000
Net income As reported	\$ 57,065 ======	\$ 55,631 ======	\$ 34,018 ======
Pro forma	\$ 47,671 ======	\$ 36,450 =====	\$ 26,503 ======
Diluted net income per share As reported	\$ .62	\$ .61 	\$ .40
Pro forma	\$ .52 ======	\$ .40 ======	\$ .31
Basic net income per share As reported	\$ .64 =====	\$ .64 ======	\$ .42 ======
Pro forma	\$ .53 ======	\$ .42 =====	\$ .32 =====
Assumptions:			
Expected life (years)	3.10	2.92	2.95
Volatility	55%	54%	56%
Risk free interest rate	3.2%	4.4%	6.2%
Dividend yield	.78%	. 36%	.36%

#### NOTE 10: EARNINGS PER SHARE

The following table reflects a reconciliation between Basic and Diluted net income per share:

(In Thousands, Except Per Share Data) Year ended June 30,

		2002			2001			2000	
	Net Income	Weighted Average Shares	Per Share Amount	e Net Income	Weighted Average Shares	Per Share Amount	Net Income	Weighted Average Shares	Per Share Amount
Basic Income Per Share: Net income available to Stockholders Effect of dilutive securities:	\$57,065	89,316	\$0.64	\$55,631	86,834	\$0.64	\$34,018	81,766	\$0.42
Stock options	-	3,051	\$0.02	-	4,510	\$0.03	-	3,512	\$0.02
Diluted Income Per Share: Net income available to common stockholders	\$57,065 =====	92,367 =====	\$0.62 ====	\$55,631 =====	91,344 =====	\$0.61 ====	\$34,018 =====	85,278 =====	\$0.40 ====

Stock options to purchase approximately 690,858 shares for fiscal 2002, 102,591 for fiscal 2001, and 1,182,675 for fiscal 2000 were not dilutive and therefore, were not included in the computations of diluted income per common share amounts.

# NOTE 11: EMPLOYEE BENEFIT PLANS

Employee Stock Purchase Plan - The Company established an employee stock purchase plan on January 1, 1996. The plan allows the majority of employees the opportunity to directly purchase shares of the Company. Purchase prices for all participants are based on the closing bid price on the last business day of the month.

Employee Stock Ownership Plan 401(k) - The Company has an Employee Stock Ownership Plan 401(k) (the "Plan") covering substantially all employees of the Company and its subsidiaries. As of July 1, 1987, the Plan was amended and restated to include most of the existing ESOP provisions, to add salary reduction contributions allowed under Section 401(k) of the Internal Revenue Code and to require employer matching contributions. The Company matches 100% of employee contributions up to 5% of compensation subject to a maximum of \$5,000. The Company has the option of making a discretionary contribution to the Plan, however, none has been made for any of the three most recent fiscal years. The Company assumed responsibility for the Symitar Employee 401(k) Plan as of the acquisition date and plans to merge it into the Plan as of December 31, 2002. The total contribution related to

the Plans was 33,862,000, 2,986,000, and 2,430,000 for 2002, 2001, and 2000, respectively.

For the year ended June 30, 2002, there were 84,400 shares and 3,423 shares reissued from treasury stock for the shares exercised in the employee stock option plan and the employee stock purchase plan, respectively.

#### NOTE 12: DISCONTINUED OPERATIONS

On September 7, 1999, the Company completed the sale of BankVision Software, Ltd. subsidiary for \$1,000,000. The purchaser has paid \$750,000 of the purchase price and has executed a promissory note for the remainder (plus interest). The net assets of the subsidiary, as of that date, approximately equaled the sales proceeds, and as a result, the transaction had minimal effect on its financial results for fiscal year 2000. Total loss from discontinued operations was none, none, and \$332,000 for the years ended June 30, 2002, 2001 and 2000, respectively.

# NOTE 13: BUSINESS ACQUISITIONS

#### POOLING OF INTERESTS TRANSACTION

On June 1, 2000, the Company acquired all the outstanding shares of Sys-Tech for approximately \$16,000,000 (834,000 shares) in Company stock.

The 2000 consolidated financial statements were restated for the effect of this pooling transaction. The following table presents a reconciliation of revenue and net income previously reported by the Company, and Sys-Tech to those presented in the accompanying consolidated financial statements.

	(In Thousands) Nine Months Ended March 31, 2000
Revenues:	
JHA	\$150,239
Sys-Tech	5,692
bys reen	3,032
Cambinad	#1FF 001
Combined	\$155,931
	======
Net Income:	
JHA	\$ 22,588
Sys-Tech	(4)
.,	
Combined	¢ 22 E04
Companied	\$ 22,584
	======

#### PURCHASE TRANSACTIONS

On January 1, 2002, the Company acquired all the outstanding shares of Transcend Systems Group (TSG) for \$7,300,000 in cash and 117,738 restricted shares of the Company's common stock valued at \$2,400,000, for a total consideration to the TSG shareholders of \$9,700,000. As part of the purchase price, the Company also advanced to TSG \$851,000 for the repayment of bank debt and certain TSG obligations to its shareholders. TSG provides customer relationship management software and related services to financial institutions. The purchase price for TSG was allocated to the assets and liabilities acquired based on the estimated fair values at the acquisition date, resulting in allocation to goodwill of \$8,500,000, software of \$930,000, and customer contracts of \$1,100,000, of which software and customer contracts are being amortized on a straight-line basis over 10 years.

On December 1, 2001, the Company acquired all the outstanding shares of System Legacy Solutions (SLS) for \$3,000,000 in cash. SLS provides technology to convert data from legacy systems into formats that can be used by newer technologies. The purchase price for SLS was allocated to the assets and liabilities acquired based on the estimated fair values at the acquisition date, resulting in allocation to goodwill of \$2,550,000 and software \$450,000 of which software is being amortized on a straight-line basis over 10 years.

On June 7, 2000, the Company completed the acquisition of Symitar Systems, Inc. ("Symitar"), a provider of in-house data processing solutions for credit unions. At the time of acquisition, Symitar provided 237 credit unions throughout the United States with its comprehensive line of software and services that run on the IBM pSeries RS/6000. The purchase price for Symitar was allocated to the assets and liabilities acquired based on their estimated fair values at the acquisition date, resulting in allocation to acquired customer relationships of \$21,800,000, trade name of \$3,900,000, goodwill of \$15,689,000 and software of \$2,000,000, which customer relationships and software are being amortized on a straight-line basis over 20 and 10 years, respectively.

On April 1, 2000, the Company acquired all the outstanding shares of BancData Solutions, Inc. ("BDS"), for \$5,000,000 in cash. BDS is a provider of a variety of data center options to community banks, primarily in southern California. Their systems are AS/400 based and are already using a JHA core application system. The net intangible asset acquired of \$3,963,000 was allocated to customer relationships and is being amortized on a straight-line basis over 20 years.

On September 8, 1999, the Company's wholly-owned subsidiary Open System Group, Inc. ("OSG"), completed the acquisition of BancTec, Inc.'s community banking business, providing software, account processing capabilities and data center operations. At the time of acquisition, the customer base included over 700 community banks throughout the United States and the Caribbean. The total value of the transaction was approximately \$56,136,000, made up of \$50,000,000 paid in cash, the assumption of approximately \$5,475,000 liabilities and \$661,000 in transaction costs. The Company allocated the purchase price to the assets and liabilities acquired based on their estimated fair value at the acquisition date, resulting in allocations of \$39,000,000, \$5,315,000 and \$1,000,000 to acquired customer relationships, goodwill and software, respectively. The customer relationships and software are being amortized on a straight-line basis over 20 and 10 years, respectively.

The five acquisitions discussed above were accounted for using the purchase method. Accordingly, the accompanying consolidated financial statements do not include any revenues and expenses related to these acquisitions prior to their respective closing dates.

The following unaudited pro forma condensed information is presented as if the OSG and Symitar acquisitions had occurred at the beginning of the earliest period presented. The pro forma results for BDS, SLS, TSG were not included as amounts are not material.

(In	Thousands, Except Per Share Data) Year Ended June 30, 2000
Revenues Income from continuing operations Net income	\$ 253,106 30,478 30,146
Diluted Income Per Share: Income from continuing operations Net income	\$ .36 \$ .36

#### NOTE 14: BUSINESS SEGMENT INFORMATION

The Company is a leading provider of integrated computer systems that perform data processing (available for in-house or service bureau installations) for banks and credit unions. The Company's operations are classified into two business segments: bank systems and services and credit union systems and services. The Company evaluates the performance of its segments and allocates resources to them based on various factors, including prospects for growth, return on investment and return on revenue.

	(In Thousands)				
	For	the Year Ended	June 30,		
	2002	2001	2000		
Revenues					
Bank systems and services	\$ 339,347	\$ 318,011	\$ 235,056		
Credit Union systems and services	57,310		•		
or date onton by beams and bervious			•		
Total	\$ 396,657				
Ισται	========	•	========		
Gross Profit					
	ф 140 EEE	Ф 100 140	ф <u>06</u> 060		
Bank systems and services	\$ 143,555	,	•		
Credit Union systems and services	17,665	·	2,054		
Total	\$ 161,220				
	=======	=======	=======		
Property and equipment, net					
Bank systems and services	\$ 170,882	\$ 136,166	\$ 91,864		
Credit Union systems and services	2,893	2,273	1,421		
Total	\$ 173,775	\$ 138,439	\$ 93,285		
	=======	=======	=======		
Intangible assets, net					
Bank systems and services	\$ 71,333	\$ 62,575	\$ 71,881		
•	,	. ,	, , ,		

Credit Union systems and services	43,330	44,620	43,214
Total	\$ 114,663	\$ 107,195	\$ 115,095
	=======	======	======
Depreciation expense, net Bank systems and services Credit Union systems and services	\$ 20,328 557	\$ 12,148 391	\$ 8,843 27
Total	\$ 20,885	\$ 12,539	\$ 8,870
	=======	======	======
Amortization expense, net Bank systems and services Credit Union systems and services	\$ 5,295 1,290	\$ 7,077 2,272	\$ 6,414 189
Total	\$ 6,585	\$ 9,349	\$ 6,603
	=======	======	======
Capital expenditures, net Bank systems and services Credit Union systems and services	\$ 48,451 1,058	\$ 55,474 2,307	\$ 32,613
Total	\$ 49,509	\$ 57,781	\$ 32,619
	======	=======	======

The Company has not disclosed any additional asset information by segment, as the information is not produced internally and its preparation is impracticable.

# NOTE 15: SECONDARY OFFERING

On August 16, 2000, the Company completed a secondary offering of 3.0 million shares of its common stock at \$21.50 per share less a 5% underwriters discount and offering expenses paid by the Company. The net proceeds of approximately \$60.5 million was used to retire all outstanding debt under lines of credit as of that date, with the remaining balance available for working capital, capital expenditures and other general corporate purposes.

\*\*\*\*

-v	2002
- T	2002

FY 2002					
	First	Second	Third	Fourth	_
	Quarter	Quarter	Quarter	Quarter	Total
REVENUE:					
Licensing and installation	\$ 22,270	\$ 22,874	\$ 24,751	\$ 27,294	\$ 97,189
Support and service	41,606	41,888	42,976	44,975	171,445
Hardware sales	22,256	26,783	24, 825	26,478	100,342
Customer reimbursements	6,435	6,682	7,232	7,332	27,681
Total	\$ 92,567	\$ 98,227	\$ 99,784	\$106,079 	\$ 396,657
COST OF SALES:					
Cost of hardware	\$ 14,879	\$ 18,371	\$ 17,243	\$ 19,917	\$ 70,410
Cost of services	32,204	34,163	35,217	35,762	137,346
Customer reimbursement	,	,	,	, ,	,
expenses	6,435	6,682	7,232	7,332	27,681
•					
Total	\$ 53,518	\$ 59,216	\$ 59,692	\$ 63,011	\$ 235,437
GROSS PROFIT	\$ 39,049	\$ 39,011	\$ 40,092	\$ 43,068	\$ 161,220
CROSS TROIT	Ψ 00,040	Ψ 00,011	Ψ 40,032	Ψ 40,000	Ψ 101,220
Income before income taxes	\$ 22,837	\$ 20,366	\$ 21,184	\$ 24,086	\$ 88,473
Net income	\$ 14,616	\$ 13,034	\$ 13,558	\$ 15,857	\$ 57,065
Diluted net income per share	\$ .16	\$ .14	\$ .15	\$ .17	\$ .62
Diffuted het income per share	Φ .10	Ф .14	Φ .15	Φ .17	\$ .62
FY 2001					
	First	Second	Third	Fourth	
	Quarter	Quarter	Quarter	Quarter	Total
	Quarter 	Quarter 		Quarter 	Total 
REVENUE:	•	•	•	•	
REVENUE: Licensing and installation	•	•	•	•	
		\$ 24,536 32,266	<u></u>		
Licensing and installation	\$ 23,512	\$ 24,536	\$ 26,233	\$ 26,978	\$ 101,259
Licensing and installation Support and service	\$ 23,512 30,446	\$ 24,536 32,266	\$ 26,233 34,221	\$ 26,978 37,205	\$ 101,259 134,138
Licensing and installation Support and service Hardware sales Customer reimbursements	\$ 23,512 30,446 23,050 4,662	\$ 24,536 32,266 23,930 5,018	\$ 26,233 34,221 32,357 5,392	\$ 26,978 37,205 30,734 6,363	\$ 101,259 134,138 110,071 21,435
Licensing and installation Support and service Hardware sales	\$ 23,512 30,446 23,050 4,662  \$ 81,670	\$ 24,536 32,266 23,930 5,018  \$ 85,750	\$ 26,233 34,221 32,357 5,392	\$ 26,978 37,205 30,734 6,363  \$101,280	\$ 101,259 134,138 110,071 21,435
Licensing and installation Support and service Hardware sales Customer reimbursements Total	\$ 23,512 30,446 23,050 4,662	\$ 24,536 32,266 23,930 5,018	\$ 26,233 34,221 32,357 5,392	\$ 26,978 37,205 30,734 6,363	\$ 101,259 134,138 110,071 21,435
Licensing and installation Support and service Hardware sales Customer reimbursements Total COST OF SALES:	\$ 23,512 30,446 23,050 4,662  \$ 81,670	\$ 24,536 32,266 23,930 5,018  \$ 85,750	\$ 26,233 34,221 32,357 5,392  \$ 98,203	\$ 26,978 37,205 30,734 6,363  \$101,280	\$ 101,259 134,138 110,071 21,435  \$ 366,903
Licensing and installation Support and service Hardware sales Customer reimbursements  Total  COST OF SALES: Cost of hardware	\$ 23,512 30,446 23,050 4,662  \$ 81,670  \$ 15,969	\$ 24,536 32,266 23,930 5,018  \$ 85,750 	\$ 26,233 34,221 32,357 5,392  \$ 98,203  \$ 22,962	\$ 26,978 37,205 30,734 6,363  \$101,280  \$ 21,063	\$ 101,259 134,138 110,071 21,435  \$ 366,903  \$ 75,629
Licensing and installation Support and service Hardware sales Customer reimbursements  Total  COST OF SALES: Cost of hardware Cost of services	\$ 23,512 30,446 23,050 4,662  \$ 81,670	\$ 24,536 32,266 23,930 5,018  \$ 85,750	\$ 26,233 34,221 32,357 5,392  \$ 98,203	\$ 26,978 37,205 30,734 6,363  \$101,280	\$ 101,259 134,138 110,071 21,435  \$ 366,903
Licensing and installation Support and service Hardware sales Customer reimbursements  Total  COST OF SALES: Cost of hardware Cost of services Customer reimbursement	\$ 23,512 30,446 23,050 4,662  \$ 81,670  \$ 15,969	\$ 24,536 32,266 23,930 5,018  \$ 85,750  \$ 15,635 30,330	\$ 26,233 34,221 32,357 5,392  \$ 98,203  \$ 22,962 30,167	\$ 26,978 37,205 30,734 6,363  \$101,280  \$ 21,063 31,338	\$ 101,259 134,138 110,071 21,435  \$ 366,903  \$ 75,629 118,242
Licensing and installation Support and service Hardware sales Customer reimbursements  Total  COST OF SALES: Cost of hardware Cost of services	\$ 23,512 30,446 23,050 4,662  \$ 81,670  \$ 15,969 26,407	\$ 24,536 32,266 23,930 5,018  \$ 85,750 	\$ 26,233 34,221 32,357 5,392  \$ 98,203  \$ 22,962	\$ 26,978 37,205 30,734 6,363  \$101,280  \$ 21,063	\$ 101,259 134,138 110,071 21,435  \$ 366,903  \$ 75,629
Licensing and installation Support and service Hardware sales Customer reimbursements  Total  COST OF SALES: Cost of hardware Cost of services Customer reimbursement	\$ 23,512 30,446 23,050 4,662  \$ 81,670  \$ 15,969 26,407 4,662	\$ 24,536 32,266 23,930 5,018  \$ 85,750  \$ 15,635 30,330	\$ 26,233 34,221 32,357 5,392  \$ 98,203  \$ 22,962 30,167 5,392	\$ 26,978 37,205 30,734 6,363  \$101,280  \$ 21,063 31,338 6,363	\$ 101,259 134,138 110,071 21,435  \$ 366,903  \$ 75,629 118,242 21,435
Licensing and installation Support and service Hardware sales Customer reimbursements  Total  COST OF SALES: Cost of hardware Cost of services Customer reimbursement expenses	\$ 23,512 30,446 23,050 4,662  \$ 81,670  \$ 15,969 26,407 4,662	\$ 24,536 32,266 23,930 5,018  \$ 85,750  \$ 15,635 30,330 5,018	\$ 26,233 34,221 32,357 5,392  \$ 98,203  \$ 22,962 30,167 5,392	\$ 26,978 37,205 30,734 6,363  \$101,280  \$ 21,063 31,338 6,363	\$ 101,259 134,138 110,071 21,435  \$ 366,903  \$ 75,629 118,242 21,435
Licensing and installation Support and service Hardware sales Customer reimbursements  Total  COST OF SALES: Cost of hardware Cost of services Customer reimbursement expenses  Total	\$ 23,512 30,446 23,050 4,662  \$ 81,670  \$ 15,969 26,407 4,662  \$ 47,038	\$ 24,536 32,266 23,930 5,018  \$ 85,750  \$ 15,635 30,330 5,018  \$ 50,983	\$ 26,233 34,221 32,357 5,392  \$ 98,203  \$ 22,962 30,167 5,392  \$ 58,521	\$ 26,978 37,205 30,734 6,363  \$101,280  \$ 21,063 31,338 6,363  \$ 58,764	\$ 101,259 134,138 110,071 21,435  \$ 366,903  \$ 75,629 118,242 21,435  \$ 215,306
Licensing and installation Support and service Hardware sales Customer reimbursements  Total  COST OF SALES: Cost of hardware Cost of services Customer reimbursement expenses	\$ 23,512 30,446 23,050 4,662  \$ 81,670  \$ 15,969 26,407 4,662  \$ 47,038	\$ 24,536 32,266 23,930 5,018  \$ 85,750  \$ 15,635 30,330 5,018  \$ 50,983	\$ 26,233 34,221 32,357 5,392  \$ 98,203  \$ 22,962 30,167 5,392  \$ 58,521	\$ 26,978 37,205 30,734 6,363  \$101,280  \$ 21,063 31,338 6,363  \$ 58,764	\$ 101,259 134,138 110,071 21,435  \$ 366,903  \$ 75,629 118,242 21,435  \$ 215,306
Licensing and installation Support and service Hardware sales Customer reimbursements  Total  COST OF SALES: Cost of hardware Cost of services Customer reimbursement expenses  Total  GROSS PROFIT	\$ 23,512 30,446 23,050 4,662  \$ 81,670  \$ 15,969 26,407 4,662  \$ 47,038  \$ 34,632	\$ 24,536 32,266 23,930 5,018  \$ 85,750  \$ 15,635 30,330 5,018  \$ 50,983  \$ 34,767	\$ 26,233 34,221 32,357 5,392  \$ 98,203  \$ 22,962 30,167 5,392  \$ 58,521  \$ 39,682	\$ 26,978 37,205 30,734 6,363  \$101,280  \$ 21,063 31,338 6,363  \$ 58,764  \$ 42,516	\$ 101,259 134,138 110,071 21,435  \$ 366,903  \$ 75,629 118,242 21,435  \$ 215,306  \$ 151,597
Licensing and installation Support and service Hardware sales Customer reimbursements  Total  COST OF SALES: Cost of hardware Cost of services Customer reimbursement expenses  Total	\$ 23,512 30,446 23,050 4,662  \$ 81,670  \$ 15,969 26,407 4,662  \$ 47,038	\$ 24,536 32,266 23,930 5,018  \$ 85,750  \$ 15,635 30,330 5,018  \$ 50,983	\$ 26,233 34,221 32,357 5,392  \$ 98,203  \$ 22,962 30,167 5,392  \$ 58,521	\$ 26,978 37,205 30,734 6,363  \$101,280  \$ 21,063 31,338 6,363  \$ 58,764	\$ 101,259 134,138 110,071 21,435  \$ 366,903  \$ 75,629 118,242 21,435  \$ 215,306
Licensing and installation Support and service Hardware sales Customer reimbursements  Total  COST OF SALES: Cost of hardware Cost of services Customer reimbursement expenses  Total  GROSS PROFIT	\$ 23,512 30,446 23,050 4,662  \$ 81,670  \$ 15,969 26,407 4,662  \$ 47,038  \$ 34,632	\$ 24,536 32,266 23,930 5,018  \$ 85,750  \$ 15,635 30,330 5,018  \$ 50,983  \$ 34,767 \$ 20,125	\$ 26,233 34,221 32,357 5,392  \$ 98,203  \$ 22,962 30,167 5,392  \$ 58,521  \$ 39,682	\$ 26,978 37,205 30,734 6,363  \$101,280  \$ 21,063 31,338 6,363  \$ 58,764  \$ 42,516	\$ 101,259 134,138 110,071 21,435  \$ 366,903  \$ 75,629 118,242 21,435  \$ 215,306  \$ 151,597
Licensing and installation Support and service Hardware sales Customer reimbursements  Total  COST OF SALES: Cost of hardware Cost of services Customer reimbursement expenses  Total  GROSS PROFIT Income before income taxes  Net income	\$ 23,512 30,446 23,050 4,662  \$ 15,969 26,407 4,662  \$ 47,038  \$ 34,632 \$ 18,569 \$ 11,884	\$ 24,536 32,266 23,930 5,018  \$ 85,750  \$ 15,635 30,330 5,018  \$ 50,983  \$ 34,767 \$ 20,125 \$ 12,880	\$ 26,233 34,221 32,357 5,392  \$ 98,203  \$ 22,962 30,167 5,392  \$ 58,521  \$ 39,682 \$ 23,966 \$ 15,338	\$ 26,978 37,205 30,734 6,363  \$101,280  \$ 21,063 31,338 6,363  \$ 58,764  \$ 42,516 \$ 24,263 \$ 15,529	\$ 101,259 134,138 110,071 21,435  \$ 366,903  \$ 75,629 118,242 21,435  \$ 215,306  \$ 151,597 \$ 86,923 \$ 55,631
Licensing and installation Support and service Hardware sales Customer reimbursements  Total  COST OF SALES: Cost of hardware Cost of services Customer reimbursement expenses  Total  GROSS PROFIT Income before income taxes	\$ 23,512 30,446 23,050 4,662  \$ 15,969 26,407 4,662  \$ 47,038  \$ 34,632 \$ 18,569 \$ 11,884	\$ 24,536 32,266 23,930 5,018  \$ 85,750  \$ 15,635 30,330 5,018  \$ 50,983  \$ 34,767 \$ 20,125	\$ 26,233 34,221 32,357 5,392  \$ 98,203  \$ 22,962 30,167 5,392  \$ 58,521  \$ 39,682 \$ 23,966	\$ 26,978 37,205 30,734 6,363  \$101,280  \$ 21,063 31,338 6,363  \$ 58,764  \$ 42,516 \$ 24,263	\$ 101,259 134,138 110,071 21,435  \$ 366,903  \$ 75,629 118,242 21,435  \$ 215,306  \$ 151,597 \$ 86,923

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Item 9. Changes in and Disagreements on Accounting and Financial Disclosures

None.

PART III

Item 10. Directors and Executive Officers of the Registrant

See the information under the captions "Election of Directors" and "Executive Officer and Significant Employees" in the Company's definitive

Proxy Statement which is incorporated herein by reference.\*

#### Item 11. Executive Compensation

See the information under captions "Executive Compensation", "Compensation Committee Report" and "Company Performance" in the Company's definitive Proxy Statement which is incorporated herein by reference.\*

Item 12. Security Ownership of Certain Beneficial Owners and Management

See the information under the captions "Stock Ownership of Certain Stockholders" and "Election of Directors" in the Company's definitive Proxy Statement which is incorporated herein by reference.\*

Item 13. Certain Relationships and Related Transactions

See the information under the caption "Certain Relationships and Related Transactions" in the Company's definitive Proxy Statement which is incorporated herein by reference.\*

\*Incorporated by reference pursuant to Rule 12b-23 and General Instruction G(3) to Form 10-K.

#### Item 14. Controls and Procedures

- (a) Not applicable pursuant to Transition Provisions (Section V) of Securities and Exchange Commission Release 33-8124.
- (b) None.
- (c) Not applicable.

#### PART IV

Item 15. Exhibits, Financial Statement Schedules and Reports on Form 8-K

(a) The following documents are filed as part of this Report:

The following Consolidated Financial Statements of the Company and its subsidiaries and the Report of Independent Auditors' thereon appear under Item 8 of this Report:

- Independent Auditors' Report.
- Consolidated Statements of Income for the Years Ended June 30, 2002, 2001 and 2000.
- Consolidated Balance Sheets as of June 30, 2002 and 2001.
- Consolidated Statements of Changes in Stockholders' Equity for the Years Ended June 30, 2002, 2001 and 2000.
- Consolidated Statements of Cash Flows for the Years Ended June 30, 2002, 2001 and 2000.
- Notes to Consolidated Financial Statements.

The following Financial Statement Schedules filed as part of this Report appear under Item 8 of this Report:

There are no schedules included because they are not applicable or the required information is shown in the Consolidated Financial Statements or Notes thereto.

Except as otherwise specifically noted, the following documents are incorporated by reference as exhibits hereto pursuant to Rule 12b-32:

# Exhibit No. Description

- 3.1.1 Certificate of Incorporation, attached as Exhibit 3.1 to the Company's Registration Statement on Form S-1, filed November 17, 1985.
- 3.1.2 Certificate of Amendment of Certificate of Incorporation attached as Exhibit 4 to the Company's Quarterly Report on Form 10-Q for the quarter ended December 31, 1987.
- 3.1.3 Certificate of Amendment of Certificate of Incorporation, attached as Exhibit 3.1 to the Company's Annual Report on Form 10-K for the Year Ended June 30, 1993.

- 3.1.4 Certificate of Amendment of Certificate of Incorporation, attached as Exhibit 3.5 to the Company's Annual Report on Form 10-K for the year ended June 30, 1997.
- 3.1.5 Certificate of Amendment of Certificate of Incorporation, attached as Exhibit 3.6 to the Company's Annual Report on Form 10-K for the year ended June 30, 1998.
- 3.1.6 Certificate of Amendment of Certificate of Incorporation, attached as Exhibit (a) to the Company's Quarterly Report on For 10-Q for the quarter ended December 31, 2000.
- 3.2.1 Amended and Restated Bylaws, attached as Exhibit A to the Company's Quarterly Report on Form 10-Q for the Quarter ended March 31, 1996.
- The Company's 1987 Stock Option Plan, as amended as of October 27, 1992, attached as Exhibit 19.1 to the Company's Quarterly Report on Form 10-Q for the Quarter ended September 30, 1992.
- 10.3 The Company's 1995 Non-Qualified Stock Option Plan, attached as Exhibit 10.3 to the Company's Annual Report on Form 10-K for the Year Ended June 30, 1996.
- 10.4 IBM Remarketer Agreement dated May 21, 1992, attached as Exhibit 10.1 to the Company's Annual Report on Form 10-K the Year Ended June 30, 1992; renewed for a two year term on January 1, 2001.
- 10.5 Form of Indemnity Agreement which has been entered into as of August 27, 1996, between the Company and each of its Directors, attached as Exhibit 10.8 to the Company's Annual Report on Form 10-K for the Year Ended June 30, 1996.
- 10.6 The Company's 1996 Stock Option Plan, attached as Exhibit 10.9 to the Registrant's Annual Report on Form 10-K for the Year Ended June 30, 1997.
- 10.11 Line of Credit Agreement dated September 7, 1999, between the Company and Commerce Bank, N.A., attached as Exhibit 10.11 to the Company's current report on Form 8-K filed September 20, 1999.
- 10.15 Line of Credit Loan Modification Agreement dated June 6, 2000, between the Company and Commerce Bank, N.A. attached as Exhibit 10.11 to the Company's current report on Form 8-K filed June 19, 2000.
- 21.1 A list of the Company's subsidiaries, is attached as Exhibit 21.1.
- 23.1 Consent of Independent Auditors' is attached as Exhibit 23.

# (b) Reports on Form 8-K

The following reports on Form 8-K were filed during the last quarter of the period covered by this report:

None.

# SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized this 25th day of September, 2002.

JACK HENRY & ASSOCIATES, INC., Registrant

By /s/ Michael E. Henry
Michael E. Henry
Chairman of the Board

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated:

Signature	Capacity	Date 
/s/ Michael E. Henry		September 25, 2002
/s/ Terry W. Thompson  Terry W. Thompson	President	September 25, 2002
/s/ John F. Prim John F. Prim	Chief Operating Officer	September 25, 2002
/s/ John W. Henry  John W. Henry	Vice Chairman, Senior Vice President and Director	September 25, 2002
/s/ Jerry D. Hall  Jerry D. Hall	Executive Vice President and Director	September 25, 2002
/s/ Kevin D. Williams  Kevin D. Williams	Treasurer and Chief Financial Officer (Principal Accounting Officer)	September 25, 2002
/s/ James J. Ellis	,	September 25, 2002
/s/ Burton O. George Burton O. George	Director	September 25, 2002
/s/ George R. Curry George R. Curry	Director	September 25, 2002

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350

Each of the undersigned hereby certifies in his capacity as an officer of Jack Henry & Associates, Inc., Inc. (the "Company") that the Annual Report of the Company on Form 10-K for the period ended June 30, 2002 fully complies with the requirements of Section 13(a) of the Securities Exchange Act of 1934 and that the information contained in such report fairly presents, in all material respects, the financial condition of the Company at the end of such period and the results of operations of the Company for such period.

> /s/ Michael E. Henry -----

Michael E. Henry

Chief Executive Officer

/s/ Kevin D. Williams

Kevin D. Williams

Date: September 25, 2002

Date: September 25, 2002

Chief Financial Officer

# CERTIFICATION

- I, Michael E. Henry, certify that:
- 1. I have reviewed this annual report on Form 10-K of Jack Henry & Associates, Inc.;
- 2. Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this annual report; and
- 3. Based on my knowledge, the financial statements, and other financial information included in this annual report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this annual report.

/s/ Michael E. Henry

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Date: September 25, 2002 Michael E. Henry

Chief Executive Officer

#### CERTIFICATION

- I, Kevin D. Williams, certify that:
- 1. I have reviewed this annual report on Form 10-K of Jack Henry & Associates, Inc.;
- 2. Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this annual report; and
- 3. Based on my knowledge, the financial statements, and other financial information included in this annual report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this annual report.

/s/ Kevin D. Williams

Kevin D. Williams Date: September 25, 2002 Chief Financial Officer Jack Henry & Associates, Inc.
Jack Henry Services, L.P.
Jack Henry Systems, L.P.
Jack Henry Software/Commlink, L.P.
Open Systems Group, Inc.
Symitar Systems, Inc.
Sys-Tech, Inc.
System Legacy Solutions, Inc.
Transcend Systems Group, Inc.
Jack Henry, L.L.C.
Jack Henry International, Ltd.

# INDEPENDENT AUDITORS' CONSENT

We consent to the incorporation by reference in Registration Statements Numbers 33-16989, 33-65231, 33-65251, and 33-63912 all on Form S-8 pertaining to the Jack Henry & Associates, Inc. 1996 Stock Option Plan, Employee Stock Purchase Plan, Non-Qualified Stock Option Plan and 401(k) Employee Stock Ownership Plan, respectively, of our report dated August 16, 2002, appearing in the Annual Report on Form 10-K of Jack Henry & Associates, Inc. for the year ended June 30, 2002.

/s/ Deloitte & Touche LLP

St Louis, Missouri September 25, 2002